



NAFTM

2007 ANNUAL REPORT

CHARITY GAMING IN NORTH AMERICA



Celebrating 25 Years!

NATIONAL ASSOCIATION OF FUNDRAISING TICKET MANUFACTURERS

MISSION STATEMENT



The National Association of Fundraising Ticket Manufacturers (NAFTM) is a trade association of companies that manufacture pull tabs, bingo paper, and related supplies for the North American charitable gaming industry.

The association keeps members informed of ever-changing product standards, gaming laws, regulations, and enforcement practices. The NAFTM Seal, when affixed to any gaming product, ensures its recipient of a product that meets or exceeds any state standard, as well as the standards established by the North American Gaming Regulators Association (NAGRA). NAFTM also works closely with charitable organizations and in cooperation with Allied Charities of Minnesota (ACM) has published *Charity Gaming: An Association Guidebook* available to charities interested in developing a charity gaming association in their state or province.

For more information, contact www.naftm.org



LETTER FROM THE PRESIDENT



The National Association of Fundraising Ticket Manufacturers (NAFTM) is a trade association of companies that manufacture pull tabs, bingo paper, and related supplies for the North American charitable gaming industry.

For the past twenty-five years, NAFTM members have provided products to thousands of charitable organizations to help them generate funding for nearly every sort of charitable and community activity one can imagine. Our products continue to support local needs and local people. Charitable gaming allows communities to have fire and rescue trucks, parks and playgrounds; it allows children to play sports, go to camp, and discover the wonder of art and music; it helps churches provide quality education; it provides services for veterans and military families; and contributes to many other wonderful causes. Ours is a business that supports a form of entertainment that has contributed more than a billion dollars to communities across North America. Although it comprises less than 5 percent of the entire gaming industry, charitable gaming provides direct benefits to virtually every corner of every state and province.

The product, whether it is called a charitable gaming ticket (pull-tab, break-open, instant bingo, pickle, jar ticket), bingo paper or other supply used by the charitable gaming industry, is the result of continuous efforts by the members of NAFTM to satisfy the changing and growing demands of its customers. The association's most important work centers on protecting the standards, practices, and integrity of the industry. The NAFTM seal on a charitable gaming product is an assurance that it meets or exceeds any state standard, as well as the standards established by the North American Gaming Regulators Association.

Much has changed in these twenty-five years. Gone are the days when bingo was the only game in town. State and Provincial lotteries, racinos, riverboats, Tribal and commercial casinos now dominate the gaming landscape. Bingo and charitable gaming have had to adapt to this ever changing and challenging environment. Manufacturing and technology advancements have made our products more creative and more secure. Legislatures and regulatory agencies have established strict standards to ensure the integrity of charitable gaming and the people who participate in it. Throughout the years, our members have worked extensively with legislators and regulators throughout North America advocating laws, rules and policies that support charitable gaming and promote effective regulation.

Our association is committed to remain the most dependable, credible and informed source of information on matters that affect charitable gaming. It is our belief that a well-regulated industry helps everyone – business, consumers, charitable organizations, regulators and legislators – and we promise to be constructive partners for everyone involved.

For twenty-five years, NAFTM members have worked together to offer products and services to charitable organizations which allow them to generate the financial resources they need to fund a myriad of worthwhile causes. That is a magnificent accomplishment and one of which we are very proud.

It is our pledge to make sure that our industry remains in a strong position to protect that legacy, and the people all across North America who depend on it.

Roger Franke
Roger Franke, President

TABLE OF CONTENTS



Letter from the President.....	2
Introduction.....	4
Benefits of Charitable Gaming	5 - 6
Terminology	7
News Clips	8 - 11
NAGRA.....	12
Games Played	13
Distribution/Top 10 Sales.....	14
Receipts by Games	15 - 16
Licensing Methods and License Fees	17 - 18
Fees and Taxes.....	19
Reporting Periods	20
Taxation and Administrative Fees Methods.....	21 - 22
Staffing Budget - Source of Budget	23 - 24
Legal Authority	25
Survey Participants - U.S.	26 - 28
Survey Participants - Canada	29

INTRODUCTION



Established in 1983, the National Association of Fundraising Ticket Manufacturers is a trade association of manufacturers of pull-tabs, bingo paper and supplies used by charities in fund-raising events.

The members of NAFTM are dedicated to the promotion of charitable gaming as a profitable endeavor for charities to raise funds for their activities. In addition, NAFTM's membership is dedicated to the continual improvement of the charitable gaming industry through the pursuit of manufacturing and trade practices that meet or exceed governmental regulations. Effective regulation of charitable gaming is necessary for the health of the charities dependent upon its revenue, and NAFTM's membership supports and encourages government regulation.

NAFTM's services include the gathering of statistical and other information about the industry in an effort to supply the public, regulators, legislators and other interested parties with the best possible picture of charitable gaming. The information is published in an annual report, and this 2007 report reflects the most recent information about the industry.

The report should be a valuable tool for the many individuals and agencies that support efforts to improve charitable gaming in the United States and Canada.

Readers of the annual report will be able to find out how extensive charitable gaming is in the United States and Canada, and how much revenue is derived from the activity by charities. The number of licensees, licensing methods and fees, taxation schemes, regulatory agency staffing, and law and regulation citations are contained in the report. The report also contains a list of contacts for those who require additional detail or elaboration.

Report readers may also contact NAFTM to discuss any matter pertaining to charitable gaming and the contents of this report.

NAFTM is grateful to the many agencies and individuals who supplied statistics and other information for this report. Thank you for your assistance in our endeavor to publish the only comprehensive report on charitable gaming in North America.

American Games, Inc.
504 34th Ave.
Council Bluffs, IA 51501
712.366.9553
www.amgam.com

Arrow International, Inc.
9900 Clinton Rd.
Cleveland, OH 44144
800.321.0757
www.arrowinternational.com

Bingo King / Trade Products
2807 Lincoln Way
Lynnwood, WA 98087
425.745.3700 or 800.527.3891
www.bingoking.com

GameTec
2214 Myers Rd.
Albert Lea, MN 56007
507.373.1871
www.gametec.com

International Gamco, Inc.
9335 North 48th St.
Omaha, NE 68152
800.524.2626
www.intlgamco.com

Jan Briscoe, Annual Report Editor
1804 South 52nd St.
Lincoln, NE 68506
402.486.3056 or 402.440.9810
www.naftm.org

Mary Magnuson, Legal Counsel
1360 Energy Park Dr. #210
St. Paul, MN 55108
651.644.4710
www.naftm.org

Specialty Manufacturing
2807 Lincoln Way
Lynnwood, WA 98087
425.407.1475 or 800.240.5223
www.specialtypulltabs.com

The following states are not included in this report because (1) charity gaming is not permitted; (2) there is no central regulatory authority; (3) the activity is unregulated; or (4) they did not respond to the survey questionnaire: Alabama, Arkansas, California, Delaware, Florida, Georgia, Hawaii, Maryland, Montana, Nevada, New Hampshire, Rhode Island, Tennessee, Utah, Vermont, Wyoming.

BENEFITS OF CHARITABLE GAMING



Lake Brownwood Lions Club

Lake Brownwood, Texas — Members of the Lake Brownwood Lions Club live by the motto "We Serve."

With donations totaling nearly \$67,000 from individuals and charity bingo in FY 2007, the club was offered the opportunity to assist several hundred students and their families in the local community, and beyond through several different projects.

A majority of the members are state certified in several fields, including vision, hearing, finger printing and photo screening. Over the course of the last year, the Lake Brownwood Lions Club tested more than 4,000 students in the aforementioned areas and paid for eye exams and glasses for more than 250 students

in the 20 plus school districts in the area. Eye exams and glasses for more than 110 local residents were also paid for by the club. The Leader Dog program, which provides service dogs for the blind, receives donations with the concept that everyone should be able to live a full and meaningful life.

The club also provided 30, \$500 scholarships to local graduating seniors to assist with furthering education, while also donating to several "Project Graduation" events in the area.

Children with mental and physical disabilities also reaped the benefits of the club's donations. A large donation was presented to the Texas Lions Camp in Kerrville, with several members also traveling to the camp to serve a meal.

Other projects geared toward children and their families included a "Home Alone" Christmas dinner, a holiday meal paid for and served by the club; a visit from Santa Claus, who arrived via helicopter, toting toys and fruit bags for more than 175 children; donated turkeys and hams to several needy families during the holidays and an Easter event. More than 75 school children received school supplies, while their respective schools were provided with local newspapers to help the children understand current events.



The Lake Brownwood Leos Club are also active in the community, raising funds for local organizations.



Lions Club Secretary, Lee Sigler, carves brisket being served at one of the club's many fundraisers.



Pictured are some of the graduating seniors in the Lake Brownwood, Texas area, who were each awarded a \$500 scholarship for further education.

BENEFITS OF CHARITABLE GAMING



The Lake Brownwood Lion's Club also donates to West Texas Rehab, Brownwood Explorer Post #1150, West Texas Lions Eye Bank Alliance, Lions Service for the Blind, Lions Eyeglass Recycling Center and local Red Cross projects. The club also takes part in local community and health fairs. A "spinoff" of the Lake Brownwood Lions Club is the Leo Club, the first of its kind chartered in this area of Texas. These youngsters raised and donated over \$1,000 to West Texas Rehab and are also involved in many community projects. One of the more popular fundraisers of the year is performances by Elvis Presley impersonator, James L. Wages. Proceeds from his shows are used to benefit diabetes research.

Constantly on the go, the club is about to embark on several more projects including collecting and sending items to troops overseas and eyeglass collection. As volunteers, the members of the Lake Brownwood Lions Club stay busy, serving others, and are able to do so because of charitable contributions.

Rick Phelps

Lion, Rick Phelps



Lake Brownwood Lions Club President Don Draper smiles as he presents the graduating seniors.



Donald "Red" Shaver and Faye Derouen are seen conducting hearing tests of children at a local school in the club's area.



Lake Brownwood Leos Club President, Jeffrey King, received a plaque from Marjorie Cloud, a representative with West Texas Rehab, for the donation the youngsters made to the organization.



President Draper also receives a plaque for the clubs ongoing relationship with West Texas Rehab.

TERMINOLOGY



What is Bingo?

"Bingo!" has become such a familiar term it extends beyond the game of its origin into the lexicon of idiomatic phrases on our continent. Still the traditional way in which game participants signal success in a bingo game, it is also used to express surprise or sudden satisfaction in any endeavor.

The game itself has been around for centuries, its most recent origins being traced to 16th century Italy. Originally called "beano" in the Nineteenth and early Twentieth centuries, it became a short linguistic hop to term the game "bingo". "Bingo" is now the universally understood term to describe a game in which game participants compete against each other for prizes to be awarded on the basis of designated numbers or symbols on a bingo card that conform to numbers or symbols selected at random.

What are pull-tabs?

Pull-tabs are an integral part of the game of Bingo and in other charitable fund-raising efforts.

Officially, a "pull-tab" is a folded or banded ticket, or a card with perforated tabs on one side, made completely of paper products, the face of which is covered or hidden to conceal numbers, symbols or letters. Some of the configurations of numbers, symbols or letters have been designated in advance as prize winners. Game participants open the tickets or perforated tabs and compare the configurations with game information sheets called "flares" to

determine whether a particular ticket or pull-tab is a winner.

The history of pull-tabs is not nearly as extensive as that of bingo. They emerged in the 1970s as a popular fund-raising game for charities and found easy acceptance in bingo games. They spread to other locations, such as fraternal clubs, service clubs and veterans' organizations, and into taverns.

By any other term, pull-tabs are fun to play and have proved to be profitable for charities. They are also called break-open tickets, charity game cards, jar tickets, pickle cards, instant bingo cards, punch boards, bell jars and lucky sevens in various regional and local places in the United States and Canada.

Other terms used in this report:

"Gross Receipts" is the total amount of money spent on a charity game by game participants. In a bingo game, it is the total amount wagered through the purchase of bingo cards. Pull-tab games use the term to describe the total amount of money wagered through the purchase of all the pull-tabs in a game.

"Net Receipts" is the amount of money left after the prices and expenses have been paid.

*In most instances taxes and fees are paid from the net receipts. Thus, the balance would be the profit to the charity.

NEWS CLIPS



Instant Bingo Provides Benefits for Veterans

Colonel Charley Price (Ret.) of the Disabled American Veterans Organization is a believer in the significance of instant bingo. Charitable instant bingo was legalized in Florida in the summer of 2007 and has become a vital fundraising tool for many Veterans clubs across the state. According to Colonel Price "the proceeds from instant bingo have provided significant financial assistance to help many veterans clubs with a wide variety of programs they support." These programs vary in scope from building maintenance to helping veterans obtain medical care.

"Instant bingo has provided our groups with additional money, making it possible to care for our many shut-in veterans. Instant bingo has also allowed us to help our veterans with other related services

such as transportation to obtain medical care from the veteran's hospitals in the State", said Colonel Price.

Veteran facilities are important to the survival of Veteran Organizations, but are often the last to receive funding when you have people to care for. Many Veterans clubs in the State of Florida were on the brink of closing when the law went into effect. Reports now show that these groups are able to better maintain their establishments while being able to serve the many people they support.

Colonel Price notes, "Instant bingo is the best thing that could have happened for the many Veteran clubs and the people they serve in Florida. We're so grateful."

Texas Pull-tab Sales Continued to Increase in 2007

Pull-tab sales in Texas continued to increase in 2007. In September 2002, the Commission authorized additional the types of pull-tab tickets that could be sold in Texas to include sign-up board tickets, tip board tickets, event tickets, multiple part event, and multiple part instant tickets. Since that time, pull-tab sales have shown steady yearly increases even though there has been some fluctuation in pull-tab sales from quarter to quarter. In 2006, the trend continued and for the first time since pull-tabs were authorized for sale in Texas, pull-tab sales surpassed card sales—in 2007, pull-tab sales surpassed card sales for the second time.

Since 2001, the year prior to the approval of additional types of pull-tab tickets that could be sold in Texas pull-tab sales were \$85,122,819. In 2007, pull-tab sales were \$272,926,090. Attendance in 2007 was 18,661,171 the lowest since 1983, 1984, and 1985 when attendance was 900, 1,592, and 239,703 respectively, attendance figures for 1982 are not available.

While pull-tab sales have shown yearly increases since 2002, the percentage increases have declined each year from 2004 through 2007.

NEWS CLIPS



Bingo Makes It's Way Into the Bar Scene, Byline: Amy Carlson

May 17 – It was like any other night at the Black Dawg Bar and Grille in Burnsville – TVs were tuned to the Twins; waitresses served up beers and burgers. But on this recent Thursday, one thing was missing – the loud buzz of conversation. Then a shout of "Bingo!" rang through the smoky air, followed by groans from the rest of the crowd – a couple hundred young bingo players armed with daubers, drinks and game cards.

"It's silly fun," said Candice Bloom, a 28-year-old Prior Lake resident and first-time bar bingo player. "I was hesitant to play at first. I mean, I'm not 80."

Bingo – it's not just for the senior set anymore. The folksy game involving numbers, letters and luck is in the midst of a modern makeover.

Earnings from charity bingo have been declining about 4 percent per year for several years, said Tom Barrett, director of the Minnesota Gambling Control Board. This year, St. Paul's last bingo hall – in the Midway area – closed its doors.

Bingo advocates blame smoking bans, commercial gaming and aging players for the game's slide in popularity. In the 2005 fiscal year, Minnesota's charitable gambling gross receipts totaled \$1.3 billion; \$65.3 million of that came from bingo.

In fear of losing the millions of dollars charity bingo brings in each year, charitable organizations, gambling regulators and bingo advocates have been working to revamp the game. They've gone after a younger audience with bar bingo nights; introduced linked bingo games that are played at multiple locations with a shared jackpot; and changed the rules to allow charities to determine the length of a bingo session. And they're banking on ABC's new game show, "National Bingo Night," which premieres at 8 p.m. Friday, to kick-start a national bingo craze. Last year, MegaBingo came to Minnesota. This computerized bingo game allows players at bars,

clubs and bingo halls across the state to link up via closed-circuit television to play together. More players mean bigger jackpots. Since October, MegaBingo has paid out more than \$200,000 in cash prizes.

Meanwhile, charitable bingo is catching on at bars. In 2005, rules enforcing a minimum number of games played per session were axed. Since then, venues designated as bar bingo sites jumped from 27 to 311. Dozens of Twin Cities bars, including the Black Dawg, which started offering the game in February courtesy of the Burnsville Lions Club, are joining in. Just last week, the Chalet Lounge and the 5-8 in Maplewood along with Olympus in Oakdale jumped on the bingo bandwagon.

"You constantly have to look for ways to entertain people," said Karen Wirkus, who works for MegaBingo. "It's something fun to do and it's cheap entertainment. It's being conducted at more places and the younger generation is playing. The older folks have their bingo halls, and the younger folks are going to the bars."

Unfortunately, for people seeking out bar bingo in either St. Paul or Minneapolis, both cities have an ordinance that prohibits holding charitable bingo games where alcohol is served. Jim Farrell, executive director of the Minnesota Licensed Beverage Association, said his organization is working to change that in the Twin Cities.

The Spring Lake Park Lions Club first introduced bar bingo a little more than a year ago and runs the game at three of the city's bars – Monte's, Povlitzki's and Biff's. Shawn Donahue, the group's gambling manager, says the games have been a success, at times drawing more than 300 people a night looking to play bingo.

"At the bingo halls, if you sit there and chitchat and are gabbing, you'll get shushed; and at the bar, you

NEWS CLIPS



go there and eat and drink and have fun – basically get a little wild and play bingo,” Donahue said.

“When we first started it, we had some bikers and softball guys and blue-collar guys who said, ‘Bingo – what are you guys thinking? Get that out of here.’ Now they’re our biggest customers.”

This new crop of untraditional players is good for bingo, said Mary Magnuson, legal counsel for the St. Paul-based National Association of Fundraising Ticket Manufacturers.

“People realized that if you go into bars, you attracted a totally different crowd,” Magnuson said. “There’s a bunch of people there who might not go to a bingo hall. They’re sitting around, they’ve got their friends, they have cocktails if they want them and they play bingo. It has become pretty successful. It’s not a huge money maker, necessarily, but it has sustained the game more so than having just the traditional bingo hall concept.”

It’s good for the bars, too.

“What’s in it for us is the extra food and beverages we sell,” said Chris McHugh, owner of McHugh’s in Savage, who started offering bar bingo in December. “What’s hilarious to me is, everybody will be

jabbering away, but when they call that first number, you can hear a pin drop. It’s attracting young people in their 20s and 30s and senior citizens, too.”

Expect more bingo changes, said Barrett, of the Gambling Control Board: Electronic hand-held devices that track numbers will be available soon at charitable bingo sites.

“We’ve come a long way from the kernel of corn on the bingo paper,” he said.

Back at the Black Dawg in Burnsville, Candice Bloom and her friends Michelle Farsund, 28, of Burnsville; Korrie Skaja, 28, of Eden Prairie; Sara Everson, 28, of Eden Prairie; and Dorotheia Enger, 38, of Richfield, were busy marking their bingo cards while drinking beers and munching on mini-“bingo” burgers. Their girls’ night out got even better when Enger hit a \$90 bingo.

“It’s not a huge investment,” said Farsund, who drove more than an hour to Annandale to play bar bingo before it hit her city. “It’s a cheap way to have fun and hang out with friends. And it’s the quietest you’ll ever hear it in a bar.”

Copyright © 2007, Pioneer Press, St. Paul, Minn.



NEWS CLIPS



Bingo Event Games Promise New Opportunities

On September 1, 2008 Bingo Event games were legalized for play in the state of Missouri. Both large and small halls report seeing dramatic increases in their pull-tab sales and profits for their organizations they support! Reports also point to bingo paper players who NEVER buy pull tabs are now buying this style of ticket.

"Hotter than anything we've ever offered. I can't keep them in stock!"

— Powell McHaney
Heart of the Ozarks Sertoma

"People who don't play pull-tabs are buying these tickets."

— Margie Morrissey
St. Michaels Bingo

"Event tabs are a BIG plus. Our total tab sales have increased by a minimum of 25%!!!! Lightning Bingo is a big hit. Using small ticket counts gives more players a chance to win, and it is one of the easiest event tabs to play!"

— Glenda Peterson II
Ritiro Bingo

"The Event Tickets are the most significant innovation in the 25 years our group has been holding its charity bingo! They add an element of entertainment that heretofore has been absent from bingo in Missouri. Also, the manner in which these tickets are structured (sell out the box and almost immediately play the "event") allows the bingo groups to award substantial sums to the players as a result of the players' participation that same day or evening. Thus far, sales of the Event Tickets have generated incremental revenue for our charity!"

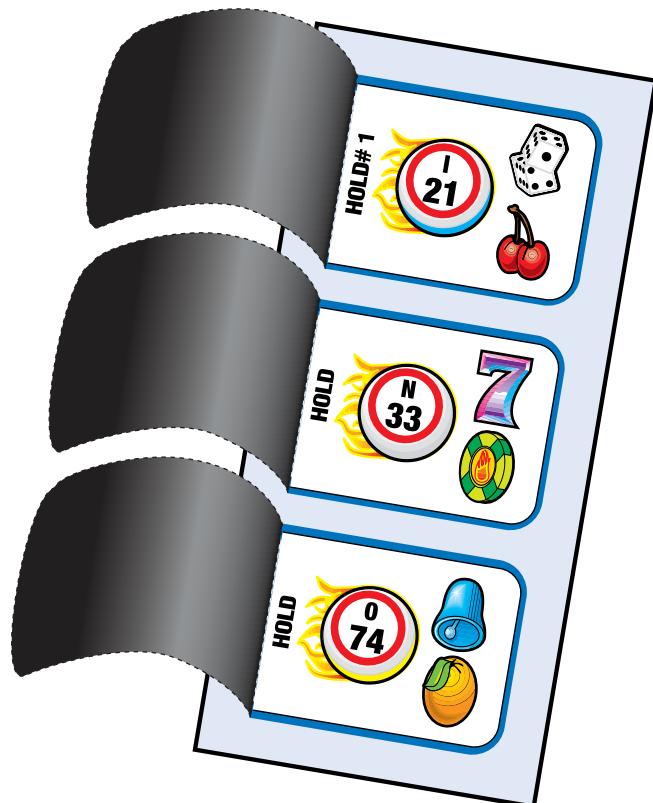
— Harry Swanger
Compton Heights Concert Band

"We are a small hall and I purchased the 220 Derby. The first day, some people did not even get a chance to buy any. On the 2nd week... it took only 8 minutes to sell out!"

— Sandy Rash
Eagles 4010

"I had to ask everyone to sit down... the seller was getting mobbed!"

— Bob Eaves
Immaculate Conception



NAGRA



Roger Franke
President
NAFTM
Energy Park Financial Center - Suite 210
1360 Energy Park Drive
Saint Paul, Minnesota 55108

Dear Mr. Franke,

On behalf of NAGRA and its members, congratulations on 25 great years of creating games and entertainment which have contributed hundreds of millions of dollars to strengthen families and local communities across North America.

We are proud to have worked with your organization since our inception in 1984 and share your spirit to protect the standards, practices and integrity of our industry.

Congratulations to all of you and those you've helped over the last 25 years!
We look forward to many more years of partnership and success.

Best wishes,

Jim Haynes
President, NAGRA

NAGRA - North American Gaming Regulators Association
1000 Westgate Drive, Ste. 252, St. Paul, MN 55114
Telephone 651.203.7244 / Fax 651.290.2266

GAMES PLAYED



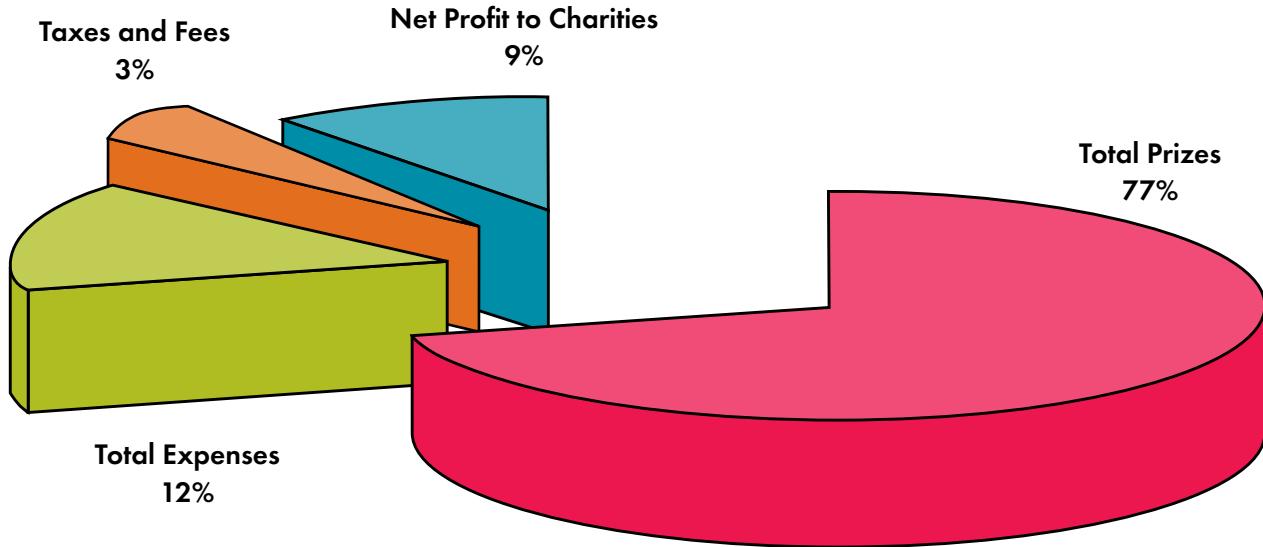
State/Province	Bingo	Pull-tabs	Raffles	Casino Nights	Other	Licensed Orgs.
Alabama	•					
Alaska	•	•	•	•	•	1,096
Arizona	•		•			671
Arkansas			•			
California	•	•	•	•	•	
Colorado	•	•	•	•	•	1,276
Connecticut	•	•	•	•	•	1,755
Delaware	•	•	•	•	•	
Dist. of Columbia	•	•	•	•	•	147
Florida	•	•	•			
Georgia	•		•			
Hawaii						
Idaho	•		•			181
Illinois	•	•	•	•		1,629
Indiana	•	•	•	•	•	2,504
Iowa	•		•	•	•	Not Reported
Kansas	•	•				327
Kentucky	•	•	•	•		755
Louisiana	•	•	•	•		538
Maine	•	•	•	•	•	9,982
Maryland	•	•	•			
Massachusetts	•	•	•	•	•	5,402
Michigan	•	•	•	•		13,100
Minnesota	•	•	•	•	•	1,390
Mississippi	•	•	•			80
Missouri	•	•	•			814
Montana	•		•	•	•	
Nebraska	•	•	•	•	•	1,096
Nevada	•					
New Hampshire	•	•	•	•		
New Jersey	•	•	•	•	•	Not Reported
New Mexico	•	•	•			104

State/Province	Bingo	Pull-tabs	Raffles	Casino Nights	Other	Licensed Orgs.
New York	•	•	•	•		3,373
North Carolina	•		•			Not Reported
North Dakota	•	•	•	•	•	352
Ohio	•	•	•	•		1,980
Oklahoma	•	•				149
Oregon	•		•	•		492
Pennsylvania	•	•	•	•	•	11,000
Rhode Island	•		•			
South Carolina	•					117
South Dakota	•	•	•			Not Reported
Tennessee				•		
Texas	•	•	•			1,312
Utah						
Vermont	•	•	•	•		
Virginia	•	•	•			516
Washington	•	•	•	•	•	2,571
West Virginia	•		•			681
Wisconsin	•		•	•	•	8,807
Wyoming	•	•	•			
Province						Licensed Orgs.
Alberta	•	•	•	•		6,463
British Columbia	•		•	•	•	7,097
Manitoba	•	•	•	•	•	875
New Brunswick	•	•	•	•	•	800
Newfoundland	•	•	•	•	•	3,468
NW Territories						
Nova Scotia	•	•	•	•		1,402
Ontario	•	•	•	•		4,728
Pr. Edward Island	•		•	•	•	1,100
Quebec	•	•				
Saskatchewan	•	•	•	•	•	3,412
Yukon Territory						

DISTRIBUTION / TOP 10 STATES



Average Distribution of Dollars Raised Through Charitable Gaming in the U.S.



The data used in this chart is limited to those states that collect the information listed in each of the identified categories. Due to integer rounding, pie chart totals are slightly higher than 100%.

Top Ten States by Gross Receipts

State	Total Gross Receipts
Minnesota	\$1,224,462,000
Ohio	\$1,085,845,482
Washington	\$712,463,107
Texas	\$666,283,297
Indiana	\$527,117,759
Kentucky	\$487,425,847
Michigan	\$431,280,445
Alaska	\$350,944,097
New York	\$350,401,749
Virginia	\$325,218,000

Top Ten States by Net Proceeds

State	Net Proceeds
Minnesota	\$103,181,000
Michigan	\$70,423,844
Virginia	\$68,027,000
Indiana	\$66,723,782
New York	\$57,743,789
Kentucky	\$51,921,319
New Jersey	\$39,601,654
Wisconsin	\$38,097,973
Texas	\$37,998,862
Alaska	\$31,869,556

Top ten based on available reported statistics.

RECEIPTS BY GAME



State	Bingo Gross	Pulltab Gross	Raffles Gross
Alaska	\$66,106,047	\$273,243,802	\$9,104,684
Arizona	\$35,731,450		
Colorado	\$48,909,638	\$67,108,033	\$7,609,895
Connecticut	\$22,430,903	\$10,108,620	\$13,575,200
Dist. of Columbia	\$675,921	\$333,902	\$2,910,143
Idaho	\$4,679,765		\$3,101,391
Illinois	Not Reported		
Indiana	\$97,806,141	\$407,077,506	\$18,452,065
Iowa	Not Available		
Kansas	Not Reported		
Kentucky	\$97,180,135	\$369,283,385	\$11,721,740
Louisiana	\$100,599,600	\$100,058,900	\$3,003,600
Maine	\$17,588,124		
Massachusetts	\$52,819,314	\$21,172,993	\$16,183,109
Michigan	\$135,276,767	\$209,746,879	\$58,893,048
Minnesota	\$64,089,000	\$1,132,320,000	\$6,288,000
Mississippi	\$77,032,648	\$34,463,706	
Missouri	\$67,798,547	\$37,497,627	
Nebraska *	\$12,179,641	\$41,620,943	\$6,061,004
New Jersey	\$42,124,727	\$33,925,681	\$39,298,950
New Mexico	Not Broken Down		
New York	\$79,223,654	\$263,524,906	\$6,744,641
North Carolina	\$23,906,982		Not Tracked
North Dakota	\$33,362,068	\$138,388,974	\$3,750,632
Ohio	Not Broken Down		
Oklahoma	Not Tracked		
Oregon	\$48,697,424		\$6,883,734
Pennsylvania	Not Tracked		
South Carolina	\$121,108,939		
South Dakota	Not Tracked		
Texas	\$389,352,968	\$276,930,329	
Virginia	\$126,694,000	\$187,373,000	\$10,381,000
Washington **	\$51,865,958	\$55,546,764	\$7,939,397
	***	\$284,213,351	
West Virginia	\$19,124,923		\$86,420,412
Wisconsin	\$19,305,143		\$61,754,920
Alberta	\$225,861,000	\$36,863,000	\$93,311,000
British Columbia	Not Reported		
Manitoba	\$49,015,553	\$4,702,726	\$11,932,688
New Brunswick	\$42,796,114	\$359,842	\$13,153,485
Newfoundland	\$23,790,400	\$13,343,800	\$10,888,500
Nova Scotia	\$67,359,000		\$32,204,000
Ontario	\$805,000,000	\$275,000,000	\$316,000,000
Pr. Edward Island	\$12,111,186		
Saskatchewan	\$68,196,407	\$9,387,825	\$34,669,568

Explanation – Receipts by Games Table

This table will provide the reader with a breakdown on how much is wagered by state or province in bingo, pulltabs, raffles and other games sponsored by charities ("gross receipts"). It will also identify the amount of money ("net proceeds") charities will have derived from the play of those games during the 2007 fiscal year for that jurisdiction, and which they may use for their programs. Finally, a calculation is made to show the percentage of net proceeds to gross receipts so the reader may make comparisons among the reporting jurisdictions.

RECEIPTS BY GAME



Other Gross	Total Gross Receipts	Total Net Proceeds	% Net Proceeds/Gross Receipts
\$2,489,564	\$350,944,097	\$31,869,556	9.08%
	\$35,731,450	\$5,798,948	16.23%
\$1,901,644	\$125,529,210	\$18,229,384	14.52%
\$309,915	\$46,424,638	\$16,147,838	34.78%
\$1,003,154	\$4,923,120	\$2,875,409	58.41%
	\$7,781,156	\$3,207,296	41.22%
	Not Reported		
\$3,782,047	\$527,117,759	\$66,723,782	12.66%
	Not Available		
	Not Reported		
\$9,240,587	\$487,425,847	\$51,921,319	10.65%
\$6,215,600	\$209,877,700	\$24,589,000	11.72%
\$51,010,209	\$68,598,333	Not Reported	
\$1,941,870	\$92,117,286	\$16,779,932	18.22%
\$27,363,751	\$431,280,445	\$70,423,844	16.33%
\$21,765,000	\$1,224,462,000	\$103,181,000	8.43%
\$816,534	\$112,312,888	\$18,241,602	16.24%
	\$105,296,174	\$10,787,475	10.24%
\$196,210,843	\$256,072,431	\$26,796,070	10.46%
	\$115,349,358	\$39,601,654	34.33%
	\$29,330,801	\$3,743,156	12.76%
\$908,548	\$350,401,749	\$57,743,789	16.48%
	\$23,906,982	\$1,907,786	7.98%
\$81,184,760	\$256,686,434	\$15,829,178	6.17%
	\$1,085,845,482	Not Available	
	Not Tracked		
\$701,061	\$56,282,219	\$10,343,280	18.38%
	Not Tracked		
	\$121,108,939	\$2,249,353	1.86%
	Not Tracked		
	\$666,283,297	\$37,998,862	5.70%
\$770,000	\$325,218,000	\$68,027,000	20.92%
\$271,334	\$115,623,453	\$9,130,289	7.90%
\$312,626,303	\$596,839,654	Not Tracked	
	\$105,545,335	\$4,829,034	4.58%
	\$81,060,063	\$38,097,973	47.00%
Totals:	\$8,015,376,300	\$757,073,809	
\$860,864,000	\$1,216,899,000	\$270,431,000	22.20%
	Not Reported	\$31,669,016	
\$619,771	\$66,270,738	\$12,114,447	18.28%
\$48,115	\$56,357,556	\$13,980,095	24.81%
\$1,809,900	\$49,832,600	\$11,219,700	22.51%
	\$99,563,000	\$22,994,000	23.09%
	\$1,396,000,000	\$213,000,000	15.26%
	\$12,111,186	\$1,368,217	11.30%
\$519,860	\$112,773,660	\$26,278,302	23.30%
Totals:	\$3,009,807,740	\$603,054,777	

Please Note: Canadian receipts are reported in Canadian dollars.

* Other gross includes Keno receipts

** Charitable receipts

*** Commercial Hall receipts

LICENSING METHODS AND LICENSE FEES



State	Bingo	Pulltab
Alaska	Yearly application fee of \$20/\$50/\$100 based on prior year gross revenue.	Same
Arizona	A - \$10; B - \$50; C - \$200	
Colorado	\$100 per year	Same as Bingo
Connecticut	Class A-\$75; Class B-\$5; Class C-Varies from \$5 to \$75	Varies from \$5 to \$75
Dist. of Columbia	Class A/\$500; Class B/\$250; Class C/\$10; Class D/ Sr. Citizens - No Fee	
Idaho	Yearly fee of \$100/\$200/\$300 based on gross revenue.	
Illinois	Reg. Operators - \$200	Reg. Operators - \$500
Indiana	\$50 to \$26,000 based on gross receipts.	Same
Iowa	2 yr. license \$150; 14 day license \$15	
Kansas	\$25 per year	Included in Bingo License
Kentucky	\$100 to \$300 based on gross receipts.	Same as Bingo
Louisiana	\$75 License Fee/\$100 Special Session Fee/\$25 Modification Fee	Same as Bingo
Maine	Not Reported	
Massachusetts	\$50	Included in Bingo Fee
Michigan	\$55 small/\$150 large - weekly; \$25 special	\$300-annual/\$15 day spe
Minnesota	\$350 + 0.1% of gross receipts per site for regulatory fee.	Same as Bingo
Mississippi	\$50	
Missouri	\$50/Bingo & Pulltab; \$25-Special	1 Day Pulltab Only - \$10
Nebraska	\$30 to \$100 Biennial	\$200 to \$300 Biennial
New Jersey	\$20 per occasion	\$20 per occasion or \$750
New Mexico	\$100 Combined license for Bingo/Pulltabs/Raffles	See Bingo
New York	Licensed by Municipal Clerks - \$18.75 Per Occasion, plus 3% of net proceeds	\$25 per year plus 5% of ne
North Carolina	\$100	N/A
North Dakota	\$150 Combined License	See Bingo
Ohio	\$500 to \$5000 based upon gross receipts	
Oklahoma	\$100	
Oregon	\$200 Class A/ \$100 Class B/ \$40 Class C/ \$20 Class D	
Pennsylvania	\$100 - Collected by Co. Treas.	Same as Bingo
South Carolina	\$1000/One Time Fee -No renewal unless game moves.	
South Dakota	License Only Distributors and Manufacturers	N/A
Texas	\$100 to \$2,500 - based upon Gross Receipts	
Virginia	\$200	Same as Bingo
Washington	Annual Fee varies by class ranging from \$55 to \$27,912 *All inclusive Card Rooms - \$54 to \$30,218	Varies by class - ranging fr \$23,776
West Virginia	\$500 annual - \$200 if gross less than \$20,000.; \$50 Sr. Citizens. \$100 limited license.	\$500 annual; \$50 limited li
Wisconsin	\$10 Per Occasion	
Province	Bingo	Pulltab
Alberta	\$30 per event	\$10 per box
British Columbia	Class A \$50 - Class B \$25 - Class C \$150 - Class D \$10	
Manitoba	1.5% of gross revenue	None
New Brunswick	\$25	\$10
Newfoundland/	1% of prize payout	\$10 per deal or box
Nova Scotia	\$27.13	\$27.21
Ontario	3% of prizes	3% of prizes
Prince Edward Island	2% of Value of Prizes	
Saskatchewan	\$5 or \$50 - depending on whether prize value exceeds \$1,000	\$20

LICENSING METHODS AND LICENSE FEES



Raffles/Other	Use of Revenue
Same	State General Fund
	General Fund
Same as Bingo	Agency
Varies from \$5 to \$100	State General Fund
Per Event: Class 1/\$200; Class 2 \$100; Class 3/\$50; Class 4/ \$25; Class 5/\$10; Monte Carlo \$100/Texas HoldEm \$500	General Fund
Same as Bingo	
\$200	Same as Tax & Adm. Fees
Same	Agency
Annual \$150; 180 Day \$75; 90 Day/\$40	General Fund
N/A	Agency
Same as Bingo	Agency
Same as Bingo	Agency
\$10 to \$50-locally assessed	Agency
\$5 to \$50 per day	Agency & State General Fund
Site permit - \$150	Special Revenue Account
	Agency
	Gaming Commission
\$30 Biennial. Keno \$100/\$500	State General Fund/Keno Gen. Fund
\$20 to \$1000	Agency
See Bingo	State General Fund
Raffles \$25/yr plus 2% on net over \$30,000; Las Vegas Nights 5% on net over \$30,000	40% Municipality/60%State General Fund
N/A	NC Bingo Administration Section
See Bingo	State General Fund
	State General Fund
	General Fund
\$100 - Class A, \$40 - Class B	Agency
Same as Bingo	N/A
	State General Fund
N/A	N/A
	State General Fund
Same as Bingo	Agency
Varies by class - ranging from \$55 to \$1460	Agency
Same as Pulltabs.	Criminal Inv. Division
\$25	Program Revenue/State General Fund
Raffles/Other	Use of Revenue
Raffles \$150 to \$10,000, Casino Nights \$15/table/day	Not Reported
Same as Bingo	Consolidated Revenue Fund
1.5% of gross revenue	Agency
\$25 per event	Lotteries Commission and Province's Consolidated Revenue Fund
Raffles - 1% of prize payout Other - 1% of prize payout or \$5 per game or table event.	Agency
	General Revenue
3% of prizes	General Revenue
2% of prizes up to \$2000	General Revenue
Same as Bingo	Provincial Gov't General Revenue Fund

FEES AND TAXES



State	License Fees	Adm. Fees	Taxes	Total
Alaska	\$140,384		\$2,269,435	\$2,409,819
Arizona	\$18,092		\$596,773	\$614,865
Colorado	\$137,810	\$384,207		\$522,017
Connecticut	\$60,250	\$1,313,911		\$1,374,161
Dist. of Columbia	\$14,265			\$14,265
Idaho	\$27,100			\$27,100
Illinois	\$782,330		\$9,355,001	\$10,137,331
Indiana	\$4,814,700			\$4,814,700
Iowa	Not Reported			
Kansas	\$14,175		\$335,184	\$349,359
Kentucky	\$394,329	\$2,583,357		\$2,977,686
Louisiana	\$165,100		\$1,514,000	\$1,679,100
Maine	\$674,233			\$674,233
Massachusetts	\$11,650	\$2,117,299	\$3,551,061	\$5,680,010
Michigan	\$765,845		\$17,836,935	\$18,602,780
Minnesota	\$2,929,214		\$47,494,000	\$50,423,214
Mississippi	\$108,746	\$311,094	\$1,114,570	\$1,534,410
Missouri	\$40,980		\$2,282,012	\$2,322,992
Nebraska	\$266,300		\$5,428,148	\$5,694,448
New Jersey	\$1,844,362			\$1,844,362
New Mexico	\$19,160		\$127,997	\$147,157
New York	\$2,727,255			\$2,727,255
North Carolina	Not Available			
North Dakota	\$150,400		\$10,795,930	\$10,946,330
Ohio	\$4,400,000			\$4,400,000
Oklahoma	\$32,490			\$32,490
Oregon	\$57,168	\$636,436		\$693,604
Pennsylvania	\$211,000			\$211,000
South Carolina	\$61,000	\$46,400	\$8,145,760	\$8,253,160
South Dakota	\$25,000		\$24,572	\$49,572
Texas	\$2,853,532	\$24,750,283	\$1,221,487	\$28,825,302
Virginia	\$112,000	\$3,037,000		\$3,149,000
Washington	\$13,008,847		\$40,434,164	\$53,443,011
West Virginia	\$329,350		\$717,195	\$1,046,545
Wisconsin	\$374,913		\$382,292	\$757,205
Province	License Fees	Adm. Fees	Taxes	Total
Alberta	\$2,581,000			\$2,581,000
British Columbia	\$155,185			\$155,185
Manitoba	\$923,627			\$923,627
New Brunswick	\$20,380			\$20,380
Newfoundland	\$309,921			\$309,921
Nova Scotia	\$9,100	\$1,390,000		\$1,399,100
Ontario	\$2,052,852			\$2,052,852
Pr. Edward Island	\$233,874			\$233,874
Saskatchewan	\$86,690			\$86,690

Explanation – Fees and Taxes: States and provinces use widely varying methods to assess fees and taxes for the costs of government to regulate charitable gaming and other government programs. The term “fee” is not only used to describe the amount of money charities and suppliers pay for a license to engage in charitable gaming activities, it is also used to encompass “administrative fees” calculated in some jurisdictions as a percentage of various amounts, much like a “tax”. The widely varying practices have led to confusion in attempting to calculate meaningful comparisons. Reporting jurisdictions react differently when confronted with questions pertaining to “fees”. The table entitled “Fees and Taxes”

uses the term “fees” to encompass both license fees and administrative fees in order to reach a figure that represents the total amount raised in a particular jurisdiction. The table entitled “Licensing Methods and License Fees” uses the term “fees” to encompass only the method by which a jurisdiction assesses an amount to obtain a license, and not the percentage-based “administrative fees”. The table entitled “Taxation and Administrative Fee Methods” uses the term “fee” to encompass those administrative fees which are calculated on a percentage basis, and thus look more like the traditional “taxes”, which are also described in the table.

REPORTING PERIODS



State	Dates
Alaska	7/1/05 - 6/30/06
Arizona	7/1/06 - 6/30/07
Colorado	1/1/07 - 12/31/07
Connecticut	7/1/06 - 6/30/07
Dist. of Columbia	10/1/06 - 9/30/07
Idaho	1/1/07 - 12/31/07
Illinois	7/1/06 - 6/30/07
Indiana	7/1/06 - 6/30/07
Iowa	7/1/06 - 6/30/07
Kansas	7/1/06 - 6/30/07
Kentucky	1/1/07 - 12/31/07
Louisiana	7/1/06 - 6/30/07
Maine	1/1/07 - 12/31/07
Massachusetts	1/1/07 - 12/31/07
Michigan	10/1/06 - 9/30/07
Minnesota	1/1/07 - 12/31/07
Mississippi	7/1/06 - 6/30/07
Missouri	7/1/06 - 6/30/07
Nebraska	7/1/06 - 6/30/07
New Jersey	1/1/07 - 12/31/07
New Mexico	1/1/07 - 12/31/07
New York	1/1/07 - 12/31/07
North Carolina	1/1/07 - 12/31/07
North Dakota	7/1/06 - 6/30/07
Ohio	11/1/06 - 10/31/07
Oklahoma	Not Reported
Oregon	1/1/07 - 12/31/07
Pennsylvania	1/1/07 - 12/31/07
South Carolina	1/1/07 - 12/31/07
South Dakota	7/1/06 - 6/30/07
Texas	1/1/07 - 12/31/07
Virginia	1/1/07 - 12/31/07
Washington	7/1/06 - 6/30/07
West Virginia	1/1/07 - 12/31/07
Wisconsin	1/1/07 - 12/31/07
Province	Dates
Alberta	4/1/06 - 3/31/07
British Columbia	4/1/07 - 3/31/08
Manitoba	4/1/06 - 3/31/07
New Brunswick	4/1/07 - 3/31/08
Newfoundland/Lab.	4/1/06 - 3/31/07
Nova Scotia	4/1/07 - 3/31/08
Ontario	4/1/06 - 3/31/07
Prince Edward Island	4/1/07 - 3/31/08
Saskatchewan	4/1/07 - 3/31/08

TAXATION AND ADMINISTRATIVE FEES METHODS



State/Province	Bingo Method of Taxation/Fees	Pulltab Method of Taxation/Fees
Alaska	1% fee on net profit if gross receipts exceed \$20,000	3% tax on ideal net of each pulltab series.
Arizona	Class A - 2.5% of adjusted gross receipts. Class B - 1.5% Class C - 2% of gross receipts	
Colorado	.05% fees on gross revenue up to \$100,000 pr. qtr. .06 % on \$100,000 or more per qtr.	Same as Bingo
Connecticut	5% of gross receipts-less prizes	10% of gross receipts per deal
Dist. of Columbia	N/A	N/A
Idaho	Taxes Collected by State Tax Commission	
Illinois	5% of gross proceeds	5% of gross proceeds
Iowa	Not Applicable	
Indiana	None	
Kansas	.002 cents per face sold by distributors to licensees	1% of retail sales price.
Kentucky	.053% fee on gross receipts	Same as Bingo
Louisiana	5% of sale price	3% of ideal net
Maine	Not Reported	
Massachusetts	5% of gross proceeds.	10% of resale value
Michigan		40% of net profit (Built into cost of box)
Minnesota	8.5% of net receipts (Plus a progressive tax on gross receipts from pulltab games, tipboards & interest)	1.7% of gross receipts
Mississippi	Class A - 1% of gross proceeds Class B & C - 1/2% of gross proceeds	2.5% of net proceeds
Missouri	2/10 of 1 cent per bingo face paid by suppliers	2% of gross receipts of retail sales value.
Nebraska	3% of gross receipts	10% of definite profit which is equal to 2.5% of gross proceeds
New Jersey	None	None
New Mexico	3% of net	3% of net
New York	None	None
North Carolina	None	
North Dakota	5% state tax and 1-2% % of city sales tax if applicable.	4.5% excise tax on gross proceeds.
Ohio	None	None
Oklahoma	Not Reported	
Oregon	Report Fees	
Pennsylvania	Not Applicable	6% sales tax by org. w/o exemption
South Carolina	Class C 4% - Class F - 5%, all others 10%	Not Applicable
South Dakota	5% of gross sales paid by distributor.	Same as Bingo
Texas	5% adm. fee on prizes paid by player. 3% tax on gross rental receipts.	Same as Bingo
Virginia	1.125% on gross receipts, less discounts.	Same as Bingo
Washington	5% of net receipts (gross minus prizes)	5% of gross or 10% of net receipts (commercial), but 10% of net receipts for non-profit organizations.
West Virginia	Retail value fee is 20% of wholesale price of games.	
Wisconsin	1% of gross receipts up to \$30K; then 2% of gross receipts	Not Applicable
State/Province	Bingo Method of Taxation/Fees	Pulltab Method of Taxation/Fees
British Columbia	Registration Only	
Nova Scotia	2.13% of total prizes.	Same as bingo.
Alberta, Manitoba, New Brunswick, Newfoundland, Ontario, Prince Edward Island and Saskatchewan:		License Fees Only

TAXATION AND ADMINISTRATIVE FEES METHODS



Raffles/Other Method of Taxation/Fees	How Revenue is Used
Same as Bingo	State General Fund
	State General Fund
Same as Bingo	State Cash Fund for regulation purposes.
	State General Fund
N/A	
3% of gross proceeds	Bingo: 50% Common School Fund/50% Mental Health Fund Pulltabs: 50% Common School Fund/50% IL Gaming Law Enforcement Fund Other: IL Gaming Law Enforcement Fund
	Not Applicable
	Not Reported
Same as Bingo	Agency
	Agency
5% of gross proceeds	Bingo: 60% to General Fund; 40% to Lottery. Pulltabs: 50% to Lottery; 50% to Local Aid Fund. Raffles/Other: 100% to Cities/Towns Administration of program and State General Fund.
Same as Bingo	State General Fund
	Charitable Gaming Fund
	Education Fund
2% of gross proceeds	40% Cash Fund, 60% State General Fund
None	Not Applicable
3% of net	State General Fund
None	Not Applicable
	Not Applicable
5% to 20% gaming tax on adjusted gross proceeds	97% to State General Fund, 3% to local law enforcement.
None	Not Applicable
Report Fees	Agency
Not Applicable	Not Applicable
Not Applicable	Council on Aging / Parks & Recreation/Minority Affairs
	State General Fund
	State General Fund for tax. State General Fund & local jurisdictions for Adm. Fees.
Same as Bingo	General Revenue Fund
5% of net receipts for raffles over 10,000	Local gambling tax to City or County.
20% of gross for card rooms	
2% of net receipts for amusement games	
Same as Bingo	Criminal Investigation Division
None	Lottery Fund (Property Tax Relief)
Raffles/Other Method of Taxation/Fees	How Revenue is Used
Same as bingo.	

STAFFING BUDGET - SOURCE OF BUDGET



State	Total Staff	Agency Budget
Alaska	10.5	\$834,353
Arizona	3	\$252,055
Colorado	7	\$1,000,000
Connecticut	22	\$1,346,261
Dist. of Columbia	5	\$452,318
Idaho	1	Not Reported
Illinois	Not Reported	Not Reported
Indiana	18	\$1,077,293
Iowa	1.4	\$106,485
Kansas	3	\$144,500
Kentucky	44	\$3,143,200
Louisiana	19	\$1,440,041
Maine	Not Reported	Not Reported
Massachusetts	36	\$1,100,000
Michigan	23	\$8,000,000
Minnesota	32	\$2,869,000
Mississippi	12	\$1,500,000
Missouri	11	\$891,675
Nebraska	17	\$2,429,581
New Jersey	22	Not Reported
New Mexico	3	Not Reported
New York	16	Not Reported
North Carolina	Not Reported	Not Reported
North Dakota	17	\$1,235,000
Ohio	40	\$3,500,000
Oklahoma	No Exclusive Staff	Not a Specified Amount
Oregon	6	\$676,159
Pennsylvania	1	N/A
South Carolina	4 FTE/11PTE	\$800,000
South Dakota	N/A	N/A
Texas	47	\$2,510,439
Virginia	33	\$2,781,740
Washington	164	\$14,876,940
West Virginia	15	Not Specified Amount
Wisconsin	10	\$484,300
Province	Total Staff	Agency Budget
Alberta	Not Reported	Not Reported
British Columbia	25	\$2,500,000
Manitoba	50	Not Reported
New Brunswick	18	\$800,000
Newfoundland	11	\$350,000
Nova Scotia	70	Not Reported
Ontario	Not Reported	Not Reported
Prince Edward Island	2FTE-1PTE	Not Reported
Saskatchewan	30	Not Reported

STAFFING BUDGET - SOURCE OF BUDGET



Source of Agency Budget

General Revenue Fund
General Revenue Fund
License and Administration Fees
General Revenue Fund
Appropriated Funds
License Fees & General Revenue Fund
Not Reported
License Fees
General Revenue Fund
Bingo Enforcement Excise Tax & License Fees
Application & License Fees/Fines
100% Self-Generated
Not Reported
2/5 of Bingo Tax & 50% of Cost of Tickets Sold to Organizations
License Fees, Pulltab Revenue
Legislative Appropriation-Dedicated Funds
Revenue Fees, License Fees & Adm. Fines
Commercial Gaming Admission & License Fees
Gaming Taxes and License Fees
License Fees
General Revenue Fund
License Fees & Additional Fees
Not Reported
General Revenue Fund/Special Funds/Reimbursement From Tribes
Fees Paid Into Charitable Law's Gaming Fund
Allocated Monies
License and Report Fees
N/A
Percentage of Bingo Taxes Collected
N/A
General Revenue Fund
General Assembly Appropriation
License Fees/ID Stamps/Fines
Retail Value Fees on Wholesale Price of Raffles
Program Revenue

Source of Agency Budget

Not Reported
Consolidate Revenue Fund
License & Registration Fees
Lottery Commission Budget
License Fees
Not Reported
General Revenue Fund
General Revenue Fund
General Revenue Fund

LEGAL AUTHORITY



State	Statutory Authority
Alaska	AS 05.15 and 15AAC 160
Arizona	Arizona ADM Code, Title 15, Chapter 7, Arizona Statutes, Title 5 – Chapter 4
Colorado	Constitution of Colorado Article XVIII Section 2 – (1) through (6); Colorado Revised Statutes Title 12 Professions & Occupations – Article 9 Bingo & Raffles Law; 8 CCR 150.5-2 Rules/Regulations
Connecticut	Connecticut General Statutes, Sections 7-169 through 7-186
Dist. of Columbia	DC Official Code 2001 Section 3-1301
Idaho	Idaho Code Title 67 Chapter 77 (67-7714) IDAPA 52 Title 01 Chapter 02
Illinois	230 ILCS 20/IL Pull Tabs & Jar Games Act; 230 ILCS 25/IL Bingo License & Tax Act 230 ILCS 30/IL Charitable Games Act
Indiana	IC 4-32.2 & 68 IAC 21
Iowa	Iowa Code 99B & Iowa Administrative Code 481-100/103
Kansas	Kansas Statutes Annotated 79-4701 et seq. K.A.R. 92-23 Regulations
Kentucky	KRS Chapter 238 and 820 KAR
Louisiana	LA Revised Statutes Title 4, Section 701 et seq. and LA Administrative Code, Title 42:I:1701 et seq.
Maine	Not Reported
Massachusetts	Mass. General Laws Chapter 10, Sections 37-40; Chapter 271, Section 7A
Michigan	Bingo Act: Michigan Act 382 of the Public Acts of 1972, as amended. Penal Code: Michigan Act 328 of the Public Acts of 1931, as amended.
Minnesota	Minnesota Statute 349.11-349.23 & 297E - Rules 7861-7865
Mississippi	97-33-1 through 97-33-203 Mississippi Code of '72
Missouri	MO Constitution Article III, Section 39a, Chapter 313 - Reg. 11 CSR 45-30
Nebraska	NE Revised Statutes, Sections 9-201 to 9-266 NE Bingo Act; Sections 9-301 to 9-356, NE Pickle Card Lottery Act; Sections 9-401 to 9-437, NE Lottery & Raffle Act; Sections 9-601 to 9-635, NE County & City Lottery Act; Regulations: Title 316, Chapter 35
New Hampshire	RSA 287-A Raffles; 287-D Games of Chance; 287-E Bingo & Lucky 7
New Jersey	NJSA 5: 8-1-77, NJAC 13:47-1.1 thru 13.47.20
New Mexico	NM Bingo Raffle Act & Gaming Control Act
New York	General Municipal Law – Article 9A & Article 14H, Executive Law Article 19-B & NYCRR 9E Rules & Regs
North Carolina	GS 14-309
North Dakota	North Dakota Century Code Chapter 53-06.1, Adm. Code Article 99-01.3
Ohio	Ohio Revised Code Chapter 2915
Oregon	Oregon Revised Statutes Chapter 464 & Administrative Rule, Division 25
Pennsylvania	Local Option Small Games of Chance Act 10 P.S. 311-327 – Regs. 61 PA Code 901.1 et.seq.
South Carolina	SC Code of Laws – Sec. 12-21-3910 – Bingo Tax Act
South Dakota	Codified Laws of South Dakota –Title 22 Chapter 25
Texas	Texas Occupations Code Title 13 Chapter 2001
Virginia	VA Statutes 18.2 340.15-38, 2.2-2455-6; 2.2-905-6; 19.2-389.A-14 & 11 VAC 15-22 & 11 VAC 15-31
Washington	RCW 9.46; WAC 230
West Virginia	West Virginia Code Chapter 47, Articles 20, 21 and 23
Wisconsin	Wisconsin Statutes Chapter 563 & 564; CH WGC 41, 42, 43, 44 Wisconsin Administrative Code
Province	Statutory Authority
Alberta	Criminal Code of Canada; Alberta Gaming & Liquor Act, and Gaming & Liquor Regulations
British Columbia	Criminal Code of Canada Section 207 (1)(b) / Gaming Control Act & Regulations
Manitoba	Criminal Code of Canada Section 207 (1)(b)and Gaming Control Act of Manitoba
New Brunswick	Criminal Code of Canada – Part VII; Lotteries Act; and The Lottery Terms & Conditions as Established by the Lotteries Commission of NB
Newfoundland	Criminal Code of Canada Section 207(1)(b), Newfoundland & Labrador Regulations
Nova Scotia	Gaming Control Act, 1994-95 Bingo, Ticket, Lottery, Carnival & Charitable Gaming & Supplier Regs
Ontario	Criminal Code of Canada; Gaming Control Act - 1992; Order-In-Council 2688/93, 2038/97 & 267/98
Pr. Edward Island	Criminal Code of Canada Section 207(1)(b) & Lottery Schemes Order
Saskatchewan	Criminal Code of Canada Section 207(1)(b) & The Alcohol and Gaming Regulation Act "97 Sec. 4(1) & 12(d)

SURVEY PARTICIPANTS - U.S.



Alaska

Jeff Prather - Gaming Group Supr.
Alaska Dept. of Revenue
Tax Division-Gaming Unit
P. O. Box 110420
Juneau, AK 99811-0420
(907) 465-3410
jeff_prather@alaska.gov
www.tax.state.ak.us

Arizona

Steve Doyle- Special Taxes Adm.
AZ Dept. of Revenue
Bingo Section
1600 W. Monroe
Phoenix, AZ 85308
(602) 716-6285
sdoyle@azdor.gov
www.azdor.gov

Colorado

Rudy Johnson -Lead Investigator
Colorado Department of State
1700 Broadway Blvd. - Suite 300
Denver, CO 80290
(303) 894-2200 ext. 6409
rudy.johnson@sos.state.co.us
www.sos.state.co.us

Connecticut

Paul Bernstein - Unit Head
Charitable Games Unit
555 Russell Road
Newington, CT 06111
(860) 594-5480
paul.bernstein@po.state.ct.us
www.ct.gov/dosr

District of Columbia

Jeffrey Anderson
Chief - Charitable Games/Licensing
DC Lottery & Charitable Games
2101 Martin Luther King Jr. Ave. SE
Washington, DC 20020-5731
(202) 645-8071
Jeffrey.Anderson@dc.gov
www.dclottery.com

Idaho

Lynette Craven
Charitable Gaming Coordinator
Idaho Lottery
1199 Shoreline Dr.
Boise, ID 83702
(208) 334-2277
lcraven@lottery.idaho.gov
www.idaholottery.com

Illinois

Brian Horn
Public Service Administrator
Illinois Dept. of Revenue
P.O. Box 19480
Springfield, IL 62794
(217) 782-3830
brian.horn@illinois.gov
www.tax.illinois.gov

Indiana

Diane Freeman-Director
Indiana Gaming Commission
Charity Gaming Section
101 W. Washington St.
East Tower – Suite 1600
Indianapolis, IN 46204
(317) 233-0046
dfreeman@igc.in.gov
www.in.gov.gaming

Iowa

Sherry Hopkins - Program Mgr.
Social/Charitable Gaming
Lucas St. Office Bldg.
Des Moines, IA 50319
(515) 281-7357
sherry.hopkins@dia.iowa.gov
www.dia.iowa.gov

Kansas

Patsy Congrove
Administrator of Charitable Gaming
Kansas Dept. of Revenue
Docking St. Office Bldg.
915 SW Harrison
Topeka, KS 66612
(785) 296-6127
patsy_congrove@kdor.state.ks.us
www.ksrevenue.org

Kentucky

Marty Hammons
Kentucky Dept. of Charitable Gaming
132 Brighton Park Blvd.
Frankfort, KY 40601
(502) 573-5528
marty.hammons@ky.gov
www.ocg.ky.gov

Louisiana

Michael Legendre - Director
Louisiana Dept. of Revenue
Office of Charitable Gaming
PO Box 98502
Baton Rouge, LA 70884-9502
(800) 562-9235 or (225) 925-1835 x 210
michael.legendre@la.gov
www.ocg.louisiana.gov

SURVEY PARTICIPANTS - U.S.



Maine

Sgt. Wm. Gomane
Maine State Police
Gaming Section
164 State House Station
Augusta, MA 04333
(207) 624-7212
Bill.Gomane@maine.gov
www.ps.state.me.us

Massachusetts

Donna Foley
Director of Audit & Control/
Charitable Gaming
State Lottery Commission
60 Columbian St.
Braintree, MA 02184
(781) 849-5527
dfoley@masslottery.com
www.masslottery.com

Michigan

Lorrie Dundon – Ticket Specialist
Michigan Lottery
Charitable Gaming Division
101 E. Hillsdale - P. O. Box 30023
Lansing, MI 48909
(517) 335-5787
dundon@michigan.gov
www.michigan.gov/cg

Minnesota

Bernice Caruth
Gambling Control Board
Suite 300 South
1711 W. County Rd. B
Roseville, MN 55113
(651) 639-4030
bernice.caruth@gcb.state.mn.us
www.gcb.state.mn.us

Mississippi

Sonny Weathersby - Director
Mississippi Gaming Commission
Charitable Gaming Division
620 North St. Suite 200.
Jackson, MS 39225
(601) 576-3800
sweathersby@mgc.state.ms.us
www.mgc.state.ms.us

Missouri

Jane Bax - Charitable Games Mgr.
Missouri Gaming Commission
P. O. Box 1847
Jefferson City, MO 65102
(573) 526-5373
jane.bax@mgc.dps.mo.gov
www.mgc.dps.mo.gov

Nebraska

Gerald Otoopal – Adm. Manager
Dept. of Revenue
Charitable Gaming Division
P. O. Box 94855
Lincoln, NE 68509-4855
(402) 471-5940
Gerald.Otoopal@nebraska.gov
www.revenue.ne.gov/gaming

New Jersey

Scott Jenkins – Supervisor/Manager
New Jersey Consumer Affairs
124 Halsey Street – 6th Floor
Newark, NJ 07101
(973) 504-6244
scott.jenkins@lps.state.nj.us
www.njconsumeraffairs.gov

New Mexico

Michelle Garza
Auditor
New Mexico Gaming Control Board
4900 Alameda Blvd. NE
Albuquerque, NM 87113
(505) 841-9752
michelle.garza@state.nm.us
www.nmgcb.org

New York

Bruce Samboy – Director
Division of Gaming Regulation
N.Y. Racing & Wagering Board
Charitable Gaming Division
1 Broadway Center #600
Schenectady, NY 12305-2553
(518) 395-5400
bsamboy@racing.state.ny.us
www.racing.state.ny.us

North Carolina

Sheree Brown-Program Assistant
Special Services
North Carolina Crime Control
4704 Mail Service Center
Raleigh, NC 27699
(919) 733-3925
sheree.brown@nccrimecontrol.org.
www.ncale.org

North Dakota

Keith G. Lauer - Director
Attorney General's Office
Charitable Gaming Division
600 East Blvd. Ave. – Dept. 125
Bismarck, ND 58505-0040
(701) 328-4848
klauer@nd.gov
www.ag.nd.gov

SURVEY PARTICIPANTS - U.S.



Ohio

Mark Graves
Charitable Law Section
Ohio Attorney General's Office
150 East Gay St. - 23rd Flr.
Columbus OH 43125
(614) 466-3180
mgravest@ag.state.oh.us
www.ag.state.oh.us

Oklahoma

Marta Patton - Dep. Director
Oklahoma ABLE Commission
4545 N Lincoln, #270
Oklahoma City, Oklahoma 73105
(405) 522-4299
www.able.ok.gov

Oregon

Kitty Telles
Gaming Registrar
Department of Justice
1515 SW 5th Avenue #410
Portland, OR 97201
(971) 673-1975
kitty.telles@doj.state.or.us
www.doj.state.or.us

Pennsylvania

Cindy Wagner
Pennsylvania Dept. of Revenue
Bureau of Bus. Trust Fund Taxes
Dept. 280906
Harrisburg, PA 17128-0906
(717) 787-8275
cwagner@state.pa.us
www.revenue.state.pa.us

South Carolina

John Clark
Bingo Supervisor
Department of Revenue
301 Gervais Street
Columbia SC 29214
(803) 898-5162
clarkj@sctax.org
www.sctax.org

South Dakota

Carol Logan
Dept. of Revenue & Regulation
Special Taxes Division
445 E. Capitol Ave.
Pierre, SD 57501
(605) 773-3311
carol.logan@state.sd.us
www.state.sd.us/drr

Texas

Donna Rose - Special Projects Assistant
Texas Lottery Commission
Charitable Bingo Operations Division
611 East 6th Street - P.O. Box 16630
Austin, TX 78761
(512) 344-5122
donna.rose@lottery.state.tx.us
www.txbingo.org

Virginia

Betty Bowman - Interim Director
Dept. of Charitable Gaming
101 N. 14th St. - 17th Flr.
Richmond, VA 23219
(804) 786-3015
Betty.Bowman@dcg.virginia.gov
www.dcg.virginia.gov

Washington

Cameron Baker
Research Analyst
WA State Gambling Commission
P. O. Box 42400
Olympia WA 98504-2400
(360) 486-3476
cameronb@wsgc.wa.gov
www.wsgc.wa.gov

West Virginia

Cookie Barton - Supervisor
State Tax Dept.
Criminal Investigation Division
P. O. Box 1143
Charleston, WV 25324
(304) 558-8513
wmatheney@tax.state.wv.us

Wisconsin

Brian Whittow - Director
Wisconsin Division of Gaming
3319 West Beltline Hwy., 1st Flr.
Madison, WI 53708
(608) 270-2555
brian.whittow@wisconsin.gov
www.doa.state.wi.us/gaming

SURVEY PARTICIPANTS - CANADA



Alberta

Doug Shierman - Financial Review
Alberta Gaming & Liquor Commission
50 Corriveau Ave.
Saint Albert AB T8N 3T5
Canada
(780) 447-7442
doug.shierman@aglc.gov.ab.ca
www.aglc.gov.ab.ca

British Columbia

Kashi Tanaka - Special Coordinator
Strategic Initiatives
Gaming Policy and Enforcement Branch
3rd Flr. - 910 Gov't St.
Victoria, BC V8W 1X3
Canada
(250) 952-6651
kashi.tanaka@gov.bc.ca
www.pssg.gov.bc.ca/gaming

Manitoba

Andrea Kowal - Policy Analyst
Manitoba Gaming Control Commission
800-215 Garry Street
Winnipeg, MB R3C 3P3
Canada
(204) 954-9423
akowal@mgcc.mb.ca
www.mgcc.mb.ca

New Brunswick

Joan Murray
Policy Analyst
Dept. of Public Safety
P. O. Box 6000
Fredericton NB E3B 5H1
Canada
(506) 444-5494
joan.murray@gnb.ca
www.gnb.ca

Ontario

Harry Gousopoulos-Mgr., Strategic Policy
Alcohol & Gaming Comm.of Ontario
90 Sheppard Ave. East #200
Toronto, ON M2N OA4
Canada
416-325-0427
harry.gousopoulos@agco.gov.on.ca
www.agco.on.ca

Prince Edward Island

Linda Peters - Compliance Officer
Consumer Services
P. O. Box 2000
Charlottetown, PEI C1A 7N8
Canada
(902) 368-5653
lpeters@gov.pe.ca
www.gov.pe.ca

Saskatchewan

Gerry Aquin - Licensing & Charitable
Gaming Analyst
Saskatchewan Liquor & Gaming Authority
P. O. Box 5054 - 2500 Victoria Ave.
Regina ,SK S4P 3M3
Canada
(306) 798-0494
gaquin@slga.gov.sk.ca
www.slga.gov.sk.ca

Nova Scotia

Terry Kelly
Director - Licensing & Registration
Nova Scotia Alcohol & Gaming Authority
40 Alderney Dr., 5th Flr. Alderney Gate
Dartmouth, NS B2Y 3Y8
Canada
(902) 424-6023
kellytb@gov.ns.ca
www.gov.ns.ca/aga



© 2008 National Association of Fundraising Ticket Manufacturers