



NAFTM

2010 ANNUAL REPORT

CHARITY GAMING IN NORTH AMERICA
NATIONAL ASSOCIATION OF FUNDRAISING TICKET MANUFACTURERS

TABLE OF CONTENTS

Mission Statement.....	2
Letter from the President.....	3
Introduction	4
Terminology	5
Games Played.....	6
Top 10 States	7
Receipts by Game.....	8 - 9
Fees and Taxes	10
Reporting Periods.....	11
Taxation and Administrative Fees Methods	12 - 13
Staffing Budget: Source of Budget	14
Legal Authority	15
Survey Participants – U.S. and Canada.....	16 - 17

MISSION STATEMENT

The National Association of Fundraising Ticket Manufacturers (NAFTM) is a trade association of companies that manufacture pull tabs, bingo paper, and related supplies for the North American charitable gaming industry.

The association keeps members informed of gaming laws, regulations, and enforcement practices, and works to improve product standards in the industry. The NAFTM Seal, when affixed to any gaming product, ensures its recipient of a product that meets or exceeds any state standard, as well as the standards established by the North American Gaming Regulators Association (NAGRA). NAFTM also works closely with charitable organizations and, in cooperation with Allied Charities of Minnesota (ACM), has published "Charity Gaming: An Association Guidebook" available to charities interested in developing a charity gaming association in their state or province.

For more information, please visit our website at www.naftm.org

LETTER FROM THE PRESIDENT

The National Association of Fundraising Ticket Manufacturers (NAFTM) is a trade association of companies that manufacture pull tabs, bingo paper, bingo equipment and related supplies for the North American Charitable Gaming industry.

NAFTM members provide products to thousands of charitable organizations to help them generate funding for nearly every sort of charitable and community activity one can imagine. Our products support local needs and local people. Charitable gaming allows communities to have fire and rescue vehicles, parks and playgrounds; it allows kids to play sports, go to camp and discover art and music; it helps parishes provide quality education; it builds community centers, funds programs for senior citizens, and the physically and mentally challenged; and it provides much needed services to our veterans and military families.

Charitable gaming has contributed billions of dollars to communities all across North America. Although it comprises only a small portion of the total gaming industry, charitable gaming provides direct benefits to virtually every corner of every state and province.

We are pleased to present the NAFTM Annual Report on Charity Gaming in North America for calendar year 2010. A report we have published for more than 25 years. We offer our appreciation to the many dedicated State and Provincial regulatory agencies who have provided information for this report. We hope the information in this report will provide insight and perhaps provide an idea, inspire an action or offer direction to continued growth and improvement in the Charitable Gaming Industry. The NAFTM Report is the only comprehensive collection of charitable gaming information published in North America and it exists because of the effort of all who contributed.

Thank you for your support.



Roger Franke, President

NATIONAL ASSOCIATION OF FUNDRAISING TICKET MANUFACTURERS

1295 Bandana Blvd.
Suite 335
St. Paul MN 55108

p: 651.644.4710
f: 651.644.5904
www.NAFTM.org



INTRODUCTION

Established in 1983, the National Association of Fundraising Ticket Manufacturers is a trade association of manufacturers of pull tabs, bingo paper, and related supplies used by charities in fundraising events.

The members of NAFTM are dedicated to the promotion of charitable gaming as a profitable activity for charities to raise funds for their activities. In addition, NAFTM's membership is dedicated to the continual improvement of the charitable gaming industry through the pursuit of manufacturing and trade practices that meet or exceed governmental regulations. Effective regulation of charitable gaming is necessary for the health of the charities that depend on its revenue, and NAFTM's membership supports and encourages effective government regulation.

NAFTM's services include the gathering of statistical and other information about the industry in an effort to supply the public, regulators, legislators and other interested parties with the best possible picture of charitable gaming. The information is published in an annual report, and this 2010 report reflects the most recent information about the industry. The report has

consistently been a valuable tool for the many individuals and agencies that support efforts to improve charitable gaming in the United States and Canada.

Readers of the annual report will be able to find out how extensive charitable gaming is in the United States and Canada, and how much revenue is derived from the activity by charities. The number of licensees, taxation schemes, regulatory agency staffing, and law and regulation citations are contained in the report. The report also contains a list of contacts for those who require additional detail or information.

Report readers may also contact us directly to discuss any matter pertaining to charitable gaming and the contents of this report.

NAFTM is grateful to the many agencies and individuals who supplied statistics and other information for this report. Thank you for your assistance in our effort to publish the only comprehensive report on charitable gaming in North America.

American Games, Inc.
504 34th Ave.
Council Bluffs, IA 51501
712.366.9553
www.amgam.com

Arrow International, Inc.
9900 Clinton Rd.
Cleveland, OH 44144
800.321.0757
www.arrowinternational.com

Bingo King/Trade Products
2807 Lincoln Way
Lynnwood, WA 98087
425.745.3700 or 800.527.3891
www.bingoking.com

International Gamco, Inc.
9335 North 48th St.
Omaha, NE 68152
800.524.2626
www.intlgamco.com

Specialty Manufacturing
2807 Lincoln Way
Lynnwood, WA 98087
425.407.1475 or 800.240.5223
www.specialtypulltabs.com

Mary Magnuson, Legal Counsel
335 Atrium Office Building
1295 Bandana Blvd.
St. Paul, MN 55108
651.644.4710
651.644.5904 (fax)
www.NAFTM.org

Complete game data not included in this report because (1) charity gaming is not permitted; (2) there is no central regulatory or reporting authority; (3) the activity is unregulated; or (4) there was no response to the survey questionnaire.

TERMINOLOGY

WHAT IS BINGO?

“Bingo!” has become such a familiar term it extends beyond bingo hall doors into a phrase of excitement used around the world. Still the traditional way in which game participants express winning in a bingo game, it is also used to express surprise or sudden satisfaction.

The game itself has been around for centuries, its most recent origins being traced to 16th century Italy. Originally called “beano” in the nineteenth and early twentieth centuries, it became a short linguistic hop to term the game “bingo.” “Bingo” is now the universally understood term to describe a game in which game participants compete against each other for prizes to be awarded on the basis of designated numbers or symbols on a bingo card that conform to numbers or symbols selected at random. “Gross Receipts” is the total amount of money spent on a charity game by game participants. In a bingo game, it is the total amount wagered through the purchase of bingo cards. Pull tab games use the term to describe the total amount of money wagered through the purchase of all the pull tabs in a game. “Net Proceeds” is the amount of money left after the prizes and expenses have been paid. In most instances taxes and fees are paid from the net receipts. Thus, the balance would be the profit to the charity.

WHAT IS A PULL TAB?

Pull tabs are an integral part of the game of bingo.

Officially, a “pull tab” is a folded or banded ticket, or a card with perforated tabs on one side, made completely of paper products, the face of which is covered or hidden to conceal numbers, symbols or letters. Some of the configurations of numbers, symbols or letters have been designated in advance by the manufacturer as prize winners. Game participants open the tickets or perforated tabs and compare the configurations with game information sheets called “flares” to determine whether a particular ticket or pull tab is a winner.

The history of pull tabs is not nearly as extensive as that of bingo. They emerged in the 1970s as a popular fundraising game for charities and found easy acceptance in bingo games. They spread to other locations, such as fraternal clubs, service clubs and veterans’ organizations and in several states, into taverns.

By any other term, pull tabs are fun to play and have proved to be profitable for charities. They are also called break-open tickets, charity game cards, jar tickets, pickle cards, instant bingo cards, punch boards, bell jars and lucky sevens in various regions in the United States and Canada.

OTHER TERMS USED IN THIS REPORT

“Gross Receipts” is the total amount of money spent on a charity game by game participants. In a bingo game, it is the total amount wagered through the purchase of bingo cards. Pull tab games use the term to describe the total amount of money wagered through the purchase of all the pull tabs in a game.

“Net Proceeds” is the amount of money left after the prizes and expenses have been paid. In most instances taxes and fees are paid from the net receipts. Thus, the balance would be the profit to the charity.

GAMES PLAYED

State	Bingo	Electronic Bingo	Pulltabs	Progressive Pulltabs	Seal Card Games	Jar Tickets	Raffles	Last Sale	Casino Nights	Other	Licensees
	•	•	•	•	•	•	•	•	•	•	1,243
COLORADO	•		•	•	•						1,751
CONNECTICUT	•		•	•	•						2,400
ILLINOIS	•	•	•	•	•	•	•	•	•	•	3,717
INDIANA	•		•	•	•	•	•	•	•	•	1,317
KENTUCKY	•	•	•	•	•	•	•	•	•	•	625
LOUISIANA	•	•	•	•	•						10,750
MAINE	•		•								202
MASSACHUSETTS	•		•								8,340
MICHIGAN	•	•	•	•	•						757*
MISSOURI	•	•	•								1,229
MINNESOTA	•		•	•	•	•					1,025
NEBRASKA	•	•	•								7,369
NEW JERSEY	•	•	•			•	•	•	•	•	3,079
NEW YORK	•	•	•		•	•	•	•	•	•	917
NORTH DAKOTA	•	•	•			•	•	•	•	•	679
OREGON	•	•									11,092
PENNSYLVANIA			•	•	•	•	•				99
SOUTH CAROLINA	•	•									1,100
TEXAS			•	•	•	•	•	•	•	•	398
VIRGINIA											2,337**
WASHINGTON	•	•	•	•	•	•	•	•	•	•	10,126
WISCONSIN	•		•								

Province											Licensees
ALBERTA	•	•	•								11,306
MANITOBA	•		•								834
NEWFOUNDLAND	•		•								
ONTARIO	•	•	•	•	•	•					548

*Missouri total includes Regular 353, Special 279 and Abbreviated Pull-tab only 125.

**Washington total includes NON-PROFITS 1,096 and COMMERCIAL 1,241.

TOP 10 STATES

TOP TEN STATES BY GROSS RECEIPTS

STATE	
MINNESOTA	\$973,632,000
TEXAS	\$699,391,264
MICHIGAN	\$560,542,356
WASHINGTON	\$556,284,212
INDIANA	\$484,026,932
KENTUCKY	\$406,310,500
NEW YORK	\$316,536,752
VIRGINIA	\$276,866,332
NORTH DAKOTA	\$249,468,404
NEBRASKA	\$232,462,466

TOP TEN STATES BY NET RECEIPTS

STATE	
MINNESOTA	\$78,237,000
MICHIGAN	\$73,942,586
INDIANA	\$65,240,196
NEW JERSEY	\$51,715,000
KENTUCKY	\$44,952,100
WISCONSIN	\$39,439,300
NEBRASKA	\$30,305,551
VIRGINIA	\$28,346,390
TEXAS	\$25,673,203

Top ten based on available reported statistics.

RECEIPTS BY GAME

STATE	BINGO GROSS	PULLTAB GROSS	RAFFLES GROSS	OTHER GAMES
COLORADO	\$45,238,937	\$58,573,919	\$9,511,240	\$-
CONNECTICUT	\$19,273,816	\$6,923,240	\$11,291,966	\$459,317
ILLINOIS	\$-	\$-	\$-	\$-
INDIANA	\$82,388,278	\$366,900,025	\$21,562,501	\$13,176,128
KENTUCKY	\$82,566,200	\$303,608,300	\$13,133,200	\$7,012,800
LOUISIANA	\$100,760,500	\$93,561,800	\$2,887,100	\$19,276,600
MAINE	\$17,203,701	\$-	\$-	\$55,607,957
MASSACHUSETTS	\$42,727,347	\$16,960,200	\$20,049,717	\$1,360,689
MICHIGAN	\$119,991,416	\$201,839,683	\$53,615,439	\$181,892,459
MINNESOTA	\$59,109,000	\$886,673,000	\$7,512,000	\$20,338,000
MISSOURI	\$59,060,997	\$44,023,801	N/A	N/A
NEBRASKA	\$9,427,780	\$30,752,495	\$6,820,938	\$185,461,253
NEW HAMPSHIRE	\$17,419,081	\$63,484,904	\$-	\$32,887,446
NEW JERSEY	\$41,997,400	\$43,771,400	\$53,817,700	\$-
NEW YORK	\$73,926,547	\$235,134,501	\$6,603,334	\$872,370
NORTH DAKOTA	\$31,976,605	\$136,456,418	\$4,348,675	\$76,686,706
OREGON	\$32,717,992	\$-	\$6,349,918	\$732,034
PENNSYLVANIA	\$-	\$-	\$-	\$-
SOUTH CAROLINA	\$120,500,719	\$-	\$-	\$-
TEXAS	\$372,206,404	\$327,184,860	\$-	\$-
VIRGINIA	\$114,437,868	\$156,477,860	\$5,536,410	\$414,194
WASHINGTON	\$40,683,419	\$43,289,509 (NP)	\$7,281,248	\$365,780 (NP)
WASHINGTON		\$217,739,289 (COMM)		\$246,924,967 (COMM)
WISCONSIN	\$18,030,200	\$-	\$62,091,800	\$19,000

PROVINCE	BINGO GROSS	PULLTAB GROSS	RAFFLES GROSS	OTHER GAMES
ALBERTA	\$139,845,000	\$75,808,000	\$170,137,000	\$1,013,636,000
MANITOBA	\$44,174,145	\$4,179,006	\$27,979,514	\$1,438,842
NEWFOUNDLAND	\$189,316	\$145,697	\$187,265	\$18,682
ONTARIO	\$609,000,000	\$317,000,000	\$284,000,000	\$-

Explanation – Receipts by Games Table

This table will provide the reader with a breakdown on how much is wagered by state or province in bingo, pull tabs, raffles and other games sponsored by charities ("gross receipts"). It will also identify the amount of money ("net proceeds") charities will have derived from the play of those games during the 2009 fiscal year for that jurisdiction, and which they may use for their programs. Finally, a calculation is made to show the percentage of net proceeds to gross receipts so the reader may make comparisons among the reporting jurisdictions.

RECEIPTS BY GAME

TOTAL GROSS RECEIPTS	TOTAL NET PROCEEDS	% NET PROCEEDS/GROSS RECEIPTS
\$113,324,096	\$18,000,000	16%
\$37,948,339	\$13,562,793	36%
\$-	\$-	N/A
\$484,026,932	\$65,240,196	13%
\$406,310,500	\$44,952,100	11%
\$216,486,000	\$21,310,500	10%
\$72,811,658	\$-	0%
\$81,097,953	\$14,467,498	18%
\$560,542,356	\$73,942,586	13%
\$973,632,000	\$78,237,000	8%
\$103,084,799	\$10,584,482	11%
\$232,462,466	\$30,305,551	13%
\$113,791,431	\$-	0%
\$139,586,500	\$51,715,000	37%
\$316,536,752	\$-	0%
\$249,468,404	\$24,733,952	10%
\$39,799,943	\$7,481,386	19%
\$-	\$-	N/A
\$120,500,719	\$617,399	1%
\$699,391,264	\$25,673,203	4%
\$276,866,332	\$28,346,390	10%
\$91,619,956 (NP)	NA	NA
\$464,664,256 (COMM)		
\$80,141,000	\$39,439,300	49%

TOTAL GROSS RECEIPTS	TOTAL NET PROCEEDS	% NET PROCEEDS/GROSS RECEIPTS
\$1,399,426,000	\$151,247,000	11%
\$77,771,508	\$17,703,759	23%
\$540,661	\$30,738	6%
\$1,200,000,000	\$406,000,000	34%

Please Note: Canadian receipts are reported in Canadian dollars.

FEES AND TAXES

STATE	LICENSE FEES	ADM. FEES	TAXES	TOTAL
COLORADO	\$142,500	\$610,000	\$-	\$752,500
CONNECTICUT	\$75,480	\$958,364	\$-	\$1,033,844
ILLINOIS	\$767,700	\$-	\$7,053,500	\$7,821,200
INDIANA	\$5,062,700	\$-	\$-	\$5,062,700
KENTUCKY	\$145,600	\$2,831,800	\$2,636,900	\$5,614,300
LOUISIANA	\$1,135,100	\$2,267,600	\$1,132,500	\$4,535,200
MAINE	\$705,726	\$-	\$-	\$705,726
MASSACHUSETTS	\$-	\$-	\$3,221,983	\$3,221,983
MICHIGAN	\$2,289,344	\$-	\$16,473,881	\$18,763,225
MINNESOTA	\$2,512,625	\$-	\$37,949,000	\$40,461,625
MISSOURI	\$42,505	N/A	\$2,198,919	\$2,241,424
NEBRASKA	\$297,690	\$-	\$4,879,137	\$5,176,827
NEW HAMPSHIRE	\$409,344	\$922,085	\$2,149,245	\$3,480,674
NEW JERSEY	\$1,420,900	\$-	\$-	\$1,420,900
NEW YORK	\$196,644	\$-	\$2,487,925	\$2,684,569
NORTH DAKOTA	\$150,800	\$-	\$7,889,411	\$8,040,211
OREGON	\$53,326	\$465,304	\$-	\$518,630
PENNSYLVANIA				\$-
SOUTH CAROLINA	\$112,000	\$52,600	\$7,935,331	\$8,099,931
TEXAS	\$2,900,943	\$-	\$26,201,333	\$29,102,276
VIRGINIA	\$84,000	\$2,621,736	\$-	\$2,705,736
WASHINGTON	\$13,952,443	\$-	\$31,754,162	\$45,706,605
WISCONSIN	\$405,800	\$-	\$351,190	\$756,990
PROVINCE	LICENSE FEES	ADM. FEES	TAXES	TOTAL
ALBERTA	\$-	\$-	\$-	\$-
MANITOBA	\$1,103,866	\$-	\$-	\$1,103,866
NEWFOUNDLAND	\$365,120	\$-	\$365,120	\$730,240
ONTARIO	\$25,245,000	\$-	\$-	\$25,245,000

Explanation – Fees and Taxes: States and provinces use widely varying methods to assess fees and taxes for the costs of government to regulate charitable gaming and other government programs. The term “fee” is not only used to describe the amount of money charities and suppliers pay for a license to engage in charitable gaming activities, it is also used to encompass “administrative fees” calculated in some jurisdictions as a percentage of various amounts, much like a “tax.” The widely varying practices have led to confusion in attempting to calculate meaningful comparisons. Reporting jurisdictions react differently when confronted with questions pertaining to “fees.”

The table entitled “Fees and Taxes” uses the term “fees” to encompass both license fees and administrative fees in order to reach a figure that represents the total amount raised in a particular jurisdiction. The table entitled “Licensing Methods and License Fees” uses the term “fees” to encompass only the method by which a jurisdiction assesses an amount to obtain a license, and not the percentage-based “administrative fees.” The table entitled “Taxation and Administrative Fee Methods” uses the term “fee” to encompass those administrative fees which are calculated on a percentage basis, and thus look more like the traditional “taxes,” which are also described in the table.

REPORTING PERIODS

STATE	DATES
COLORADO	01/01/2010 TO 12/31/2010
CONNECTICUT	07/01/2009 TO 06/30/2010
ILLINOIS	07/01/2010 TO 06/30/2011
INDIANA	07/01/2009 TO 06/30/2010
KENTUCKY	01/01/2010 TO 12/31/2010
LOUISIANA	07/01/2009 TO 06/30/2010
MAINE	01/01/2010 TO 12/31/2010
MASSACHUSETTS	01/01/2010 TO 12/31/2010
MICHIGAN	10/01.2009 TO 09/30/2010
MINNESOTA	01/01/2010 TO 12/31/2010
MISSOURI	07/01/2009 TO 06/30/2010
NEBRASKA	07/01/2009 TO 06/30/2010
NEW HAMPSHIRE	07/01/2009 TO 06/30/2010
NEW JERSEY	01/01/2010 TO 12/31/2010
NEW YORK	01/01/2010 TO 12/31/2010
NORTH DAKOTA	07/01/2009 TO 06/30/2010
OREGON	01/01/2010 TO 12/31/2010
PENNSYLVANIA	01/01/2010 TO 12/31/2010
SOUTH CAROLINA	01/01/2010 TO 12/31/2010
TEXAS	01/01/2010 TO 12/31/2010
VIRGINIA	01/01/2010 TO 12/31/2010
WASHINGTON	07/01/2009 TO 06/30/2010
WISCONSIN	01/01/2010 TO 12/31/2010
PROVINCE	DATES
ALBERTA	04/01/2009 TO 03/31/2010
MANITOBA	04/01/2010 TO 03/31/2011
NEWFOUNDLAND	04/01/2009 TO 03/31/2010
ONTARIO	04/01/2009 TO 03/31/2010

TAXATION AND ADMINISTRATIVE FEES METHODS

State	Bingo Method of Taxation/Fees	Pull Tab Method of Taxation/Fees
Colorado		
Connecticut		
Illinois	5% of Gross Receipts	5% of Gross Receipts
Indiana		10% of the Sales Price
Kentucky	0.649% of Gross Receipts	N/A
Louisiana	5% Sales Price for Supplies; 8% Sales Price of Paperless Electronic Bingo Dabber Devices	3% of Ideal Net Proceeds (Net Profit Less Sales Price)
Maine		
Massachusetts	5% of Gross	10% of gross as cost of Game
Michigan	N/A	40% of Net Profit (Built Into Cost of Tickets)
Minnesota	8.5% of Net Receipts Plus Combined Receipts Tax	1.7% of Gross Receipts Plus Combined Receipts Tax
Missouri	0.2% of One Cent per Bingo Face	2% of Gross Receipts of the Retail Sales Value
Nebraska	3% of Gross Receipts	10% of Definite Profit Which is Equal to 2.5% of Gross Proceeds
New Hampshire	7%	\$15 Fee Per Deal
New Jersey	0	0
New York	\$18.75 Per Occasion Plus 3% of Net Profits	\$25 Annual Fee Plus 5% of Net Proceeds
North Dakota	3% of Gross Proceeds	3% of Gross Proceeds
Oregon	None	
Pennsylvania	Only Sales Tax Collected on Price of Games at 6%	N/A
South Carolina	Class C: 4%; Class D: 1%; Class F: 5%; All Others: 10%	
Texas	3% Rental Tax; 5% Prize Fee	5% Prize Fee
Virginia	N/A	N/A
Washington	5% of Net Receipts (Gross Minus Prizes), Maximum Local Tax Rates	10% of Net Receipts (Non-Profits) 5% of Gross Receipts (Commercial), Maximums
Wisconsin	1% of Gross up to \$30,000; 2% of Gross Thereafter	N/A
Province	Bingo Method of Taxation/Fees	Pull Tab Method of Taxation/Fees
Alberta		
Manitoba		
Newfoundland &		
Labrador	1% of Prize Payout	\$10 per Box
Ontario	N/A	N/A

TAXATION AND ADMINISTRATIVE FEES METHODS

Raffles/Other Method of Taxation/Fees	How Revenue is Used
	Licensing Division
3% of Gross Receipts	Bingo: 50% Mental Health Fund and 50% Common School Fund; Pull Tabs: 50% Common School Fund and 50% Gaming Law Enforcement Fund; Other Games: 100% Gaming Law Enforcement Fund
6.5%	Agency Fund
5% of sale price	LA Department of Revenue; Office of Charitable Gaming Fund
5% of gross	Lottery, local aid fund, general fund
None	Administration of Program (43%) and State General Fund (57%)
8.5%	General Fund
N/A	Proceeds for Education
2% of Gross Receipts	40% Charitable Gaming Cash Fund; 60% General Fund
3% & 10% Games of Chance	General Fund / Education Trust Fund
0	N/A
\$25 Annual Fee Plus 2% of Net Over \$30,000; \$25 Per Occasion Plus 5% of Net Proceeds	40% Municipally 60% State General Fund
5% to 20% Gaming Tax Based on Adjusted Gross Proceeds	97% of All Taxes to the State General Fund; 3% is Distributed to Local Law Enforcement
None	Agency Fund for Regulation of Charitable Gaming
N/A	N/A
	Division on Aging; Parks, Recreation & Tourism; General Fund; Minority Affairs, All of Which are State Agencies
	General Fund
	General Fund
5% of Net Receipts (Gross Minus Prizes); 20% of Gross Receipts for Card Rooms; 2% of Net Receipts for Amusement Games	Gambling Commission Revolving Fund
N/A	General Fund
Raffles/Other Method of Taxation/Fees	How Revenue is Used
1% of Prize Payout;	General Funds
\$5 per Table or Wheel Per Event	
N/A	N/A

STAFFING BUDGET: SOURCE OF BUDGET

STATE	TOTAL STAFF	AGENCY BUDGET	SOURCE OF AGENCY BUDGET
COLORADO	5	\$600,000	Licensee and Administration Fees
CONNECTICUT	19	\$1,074,130	General Revenue Fund
ILLINOIS	15	Not Reported	Not Reported
INDIANA	18	\$1,500,000	Licensing Fees
KENTUCKY	38	\$3,092,900	Licensees
LOUISIANA	20	\$1,480,700	License fees, user fees, and civil penalties
MAINE	Not Reported	Not Reported	Not Reported
MASSACHUSETTS	Not Reported	\$854,548	Bingo Taxes
MICHIGAN	23	\$7,400	Licensing fees and pulltab sales
MINNESOTA	29	\$2,794,000	Legislative appropriation- Dedicated Funds
MISSOURI	6	Not Reported	Not Reported
NEBRASKA	15	\$2,212,638	Gaming Taxes and Licensing Fees
NEW HAMPSHIRE	14.5	Not Reported	General Fund
NEW JERSEY	18	\$2,100,000	Registration, licensing and Penalty Fees
NEW YORK	9	\$2,085,548	Licensing Fees and Additional Fees
NORTH DAKOTA	15	\$1,212,083	General Fund
OREGON	2.8	\$538,013	Charitable gaming license and report fees
PENNSYLVANIA	2	Not Reported	Not Reported
SOUTH CAROLINA	16	\$800,000	Percentage of Bingo Taxes collected
TEXAS	33	\$2,121,306	General Revenue
VIRGINIA	17	\$1,755,000	State General Fund
WASHINGTON	151	\$15,722,116	License Fees/ID stamps/Fines
WISCONSIN	7.5	\$568,900	Licensing Fees

PROVINCE	TOTAL STAFF	AGENCY BUDGET	SOURCE OF AGENCY BUDGET
ALBERTA	Not Reported	Not Reported	Not Reported
MANITOBA	21	Not Reported	License Fees Registration Fees
NEWFOUNDLAND	3	\$200,000	License Fees
ONTARIO	Not Reported	Not Reported	Not Reported

LEGAL AUTHORITY

State	Statutory Authority
Colorado	Constitution of Colorado Article XVIII Section 2 – (1) through (6); Colorado Revised Statutes Title 12 Professions & Occupations – Article 9 Bingo & Raffles Law; 8 CCR 150.5-2 Rules/Regulations
Connecticut	Connecticut General Statutes, Sections 7-169 through 7-186
Indiana	IC 4-32.2 & 68 IAC 21
Kentucky	KRS Chapter 238 and 820 KAR
Louisiana	LA Revised Statutes Title 4, Section 701 et seq. and LA Administrative Code, Title 42:1: Charters 17-23
Maine	N/A
Michigan	Bingo Act: Michigan Act 382 of the Public Acts of 1972, as amended Penal Code: Michigan Act 328 of the Public Acts of 1931, as amended
Minnesota	Minnesota Statute 349.11-349.23 & 297E - Rules 7861-7865
Missouri	MO Constitution Article III, Section 39a, Chapter 313 - Reg. 11 CSR 45-30
Nebraska	NE Revised Statutes, Sections 9-201 to 9-266 NE Bingo Act; Sections 9-301 to 9-356, NE Pickle Card Lottery Act; Sections 9-401 to 9-437, NE Lottery & Raffle Act; Sections 9-601 to 9-635, NE County & City Lottery Act; Regulations: Title 316, Chapter 35
New Jersey	NJSA 5:8-1 through 5:8-77, NJAC 13:47-1.1 through 13:47-20.33
New Hampshire	RSA 287-E – RSA 287-D
New York	General Municipal Law – Article 9B & Article 14H, Executive Law Article 19-B & NYCRR 9E Rules & Regs
North Dakota	North Dakota Century Code Chapter 53-06.1, Adm. Code Article 99-01.3
Oregon	Oregon Revised Statutes Chapter 464 & Administrative Rule, Division 25
Pennsylvania	Local Option Small Games of Chance Act 10 P.S. 311-327 – Regs. 61 PA Code 901.1 et seq.
South Carolina	SC Code of Laws – Sec. 12-21-3910 – Bingo Tax Act
Texas	TX Const.- Art III, Sec 47 Lotteries & gift ent, Bingo Games Tex. Occ. Code Cpt 2001 16 Tex Adm. Code Ch. 402
Virginia	VA Statutes 18.2 340.15-38, 2.2-2455-6; 2.2-905-6; 19.2-389.A-14 & 11 VAC 15-22 & 11 VAC 15-31
Washington	RCW 9.46 Revised Code of Washington; WAC 230 Washington Administrative Code
Wisconsin	Wisconsin Statutes Chapter 563 & 564; CH WGC 41, 42, 43, 44 Wisconsin Administrative Code

Province	Statutory Authority
Alberta	Criminal Code of Canada; Alberta Gaming & Liquor Act, and Gaming & Liquor Regulations
Manitoba	Criminal Code of Canada Section 207 (1)(b) and Gaming Control Act of Manitoba
Newfoundland & Labrador	Criminal Code of Canada Section 207 (1)(b), Newfoundland & Labrador Regulations
Ontario	Criminal Code of Canada; Gaming Control Act - 1992; Order-In-Council 2038/97, 267/98 & 1413/08

SURVEY PARTICIPANTS - U.S.

Colorado

Rudy Johnson
Colorado Secretary of States Office
1700 Broadway
Denver, CO 80290
(303) 894-2200
rudy.johnson@sos.state.co.us
www.sos.state.co.us

Connecticut

Viola Pietrandrea
License/App. Supervisor
P.O. Box 310424
Newington, CT 06131-0424
(860) 594-5480
viola.pietrandrea@ct.gov
www.ct.gov/dosr

Illinois

Brian T. Horn
Manager
Office of Bingo & Charitable Games
101 W. Jefferson
Springfield, IL 62794
(217) 782-3830
brian.horn@illinois.gov
www.tax.illinois.gov

Indiana

Diane Freeman
Director
Charity Gaming Division
101 West Washington Street
East Tower, Suite 1600
Indianapolis, IN 46204
(317) 233-0046
dfreeman@igc.in.gov
www.in.gov/igc

Kentucky

Morgan Miller
Ex. Asst.
132 Brighton Park Blvd.
Frankfort, KY 40601
(502) 573-5528
morganmiller@ky.gov
www.ocg.ky.gov

Louisiana

Michael Legendre
Revenue Tax Director
Louisiana Dept. of Revenue
Office of Charitable Gaming
P.O. Box 98502
Baton Rouge, LA 70884
(225) 925-1835
michael.legendre@la.gov
www.ocg.louisiana.gov

Maine

Sgt. Bill Gomane
45 Commerce Drive
Augusta, ME 04333
(207) 624-7212
bill.gomane@maine.gov
www.mainegov/dps/msp

Michigan

Lorrie Dundon
Michigan Lottery
Charitable Gaming Division
P.O. Box 30023
Lansing, MI 48909
(517) 335-5780
dundonl@michigan.gov
www.michigan.gov/cg

Minnesota

Bernice Caruth
Rules/Education Coed.
1711 W County Road B, Suite 300S
Roseville, MN 55113
(651) 639-4030
bernice.caruth@gcb.state.mn.us
www.gcb.state.mn.us

Nebraska

Jim Haynes
Director
P.O. Box 94855
Lincoln, NE 68509
(402) 471-5937
jim.haynes@nebraska.gov
www.revenue.ne.gov/gaming

New Hampshire

Billie Jean Arseneanealt
Charitable Gaming Supervisor
57 Regional Drive
Concord, NH 03301
(603) 271-2158
billiejean.arseneault@racing.nh.gov
www.racing.nh.gov

New Jersey

Scott T. Jenkins
Mgr./Chief Investigator
124 Halsey St.
Newark, NJ 07101
(973) 504-6244
JenkinsS@dca.lps.state.nj.us
www.state.nj.us/lps/ca/lgcc.htm

New York

Tracey A. Rubino
Principal Audit Clerk
N.Y. State Racing & Wagering Board
Charitable Gaming Division
1 Broadway Center, Suite 600
Schenectady, NY 12305
(518) 395-5400
tracey.rubino@racing.ny.gov
www.racing.state.ny.us

North Dakota

Keith Lauer
Director - Gaming Division
Office of Attorney General
600 E Boulevard Ave. Dept. 125
Bismarck, ND 58505
(701) 328-4848
klauer@nd.gov
www.ag.nd.gov

Missouri

Rachel Farr
Charitable Games Manager
P.O. Box 1847
Jefferson City, MO 65102
(573) 526-5370
rachel.farr@mgc.dps.mo.gov
www.mgc.dps.mo.gov

SURVEY PARTICIPANTS - U.S.

Massachusetts

Paul Sternberg
Ex. Director
60 Columbian St.
Braintree, MA 02184
www.masslottery.com

Oregon

Kitty Telles
Gaming Registrar
Suite 410, 1515 SW Fifth Avenue
Portland, OR 97201
(971) 673-1975
kitty@telles.net
www.doj.state.or.us

Pennsylvania

Marina Arkhipova
Licensing/App. Supervisor
PA Department of Revenue
Bureau of Business Trust Fund Taxes
P.O. Box 280906
Harrisburg, PA 17128-0906
(717) 772-6920
markhipova@state.pa.us
www.revenue.state.pa.us

South Carolina

John W. Clark
Bingo Licensing/Enforcement
301 Gervais Street
Columbia, SC 29201
(803) 898-5162
clarkj@sctax.org
www.sctax.org

Texas

Philip D. Sanderson
Charitable Bingo Operations Director
P.O. Box 16630
Austin, TX 78761-6630
(512) 344-5120
phil.sanderson@lottery.state.tx.us
www.txbingo.org

Virginia

J. Carlton Counter III
Program Mgr
Division of Consumer Protection
102 Governor Street
Richmond, VA 23219
(804) 225-2580
carltoncounter@vdacs.virginia.gov
www.dcg.virginia.gov

Washington

Cameron Baker
Research Analyst
P.O. Box 42400
Olympia, WA 98504-2400
(360) 486-3476
cameronb@wsgc.wa.gov
www.wsgc.wa.gov

Wisconsin

Brian Whittow
3319 W. Beltline Hwy.
Madison, WI 53708
(608) 270-2545
brian.whittow@wisconsin.gov
www.doa.state.wi.us

SURVEY PARTICIPANTS - CANADA

Alberta

Darrell Skarban
Mgr./Fin. Renew
50 Corriveau Ave.
St. Albert, Alberta T8N 3T5
Canada
(780) 447-8978
Darrell.Skarban@aglc.gov.ab.ca
www.aglc.ca

Manitoba

Richard Green
Mgr. Audit
Manitoba Gaming Control Commission
800-215 Garry Street
Winnipeg, MB R3C 3P3
Canada
(204) 954-9433
rgreen@mgcc.mb.ca
www.mgcc.mb.ca

Newfoundland and Labrador

Doug Walsh
Manager
5 Mews Place
P.O. Box 8700
St. John's, NL A1B 4J6
Canada
(709) 729-2660
dwalsh@gov.nl.ca
www.gs.gov.nl.ca/lotteries/index.html

Ontario

Adam Marello
Strategic Adyst
Alcohol & Gaming Commission of
Ontario
90 Sheppard Street East, Suite 200
Toronto, ON M2N 0A4
Canada
(416) 326-0393
adam.marello@agco.ca
www.agco.on.ca



© NATIONAL ASSOCIATION OF FUNDRAISING TICKET MANUFACTURERS