

# 90%



# CHARITY GAMING IN NORTH AMERICA

# MISSION STATEMENT

The National Association of Fundraising Ticket Manufacturers (NAFTM) is a trade association of companies that manufacture pull tabs, bingo paper, and related supplies for the North American charitable gaming industry.

The association keeps members informed of ever-changing product standards, gaming laws, regulations, and enforcement practices. The NAFTM Seal, when affixed to any gaming product, ensures its recipient of a product that meets or exceeds any state standard, as well as the standards established by the North American Gaming Regulators Association (NAGRA). NAFTM also works closely with charitable organizations and in cooperation with Allied Charities of Minnesota (ACM) has published Charity Gaming: An Association Guidebook available to charities interested in developing a charity gaming association in their state or province.

For more information, please visit our website at [www.naftm.org](http://www.naftm.org)



## NAFTM

180 East Fifth Street, Suite 940  
Saint Paul, MN 55101

**Emile S. Bourgoyne**  
President

Phone: 651.644.4710  
Fax: 651.644.5904  
Email: [Emile.Bourgoyne@intlgamco.com](mailto:Emile.Bourgoyne@intlgamco.com)

# TABLE OF CONTENTS

<b>02</b>	Mission Statement
<b>03</b>	Table of Contents
<b>04</b>	Introduction
<b>05</b>	Membership
<b>06</b>	Letter from the President
<b>07</b>	Terminology
<b>08</b>	Reporting Periods
<b>10</b>	Games Played
<b>11</b>	Gross Receipts
<b>12</b>	Average Distribution of Dollars Raised
<b>12</b>	Top 10 States
<b>13</b>	Fees and Taxes
<b>14</b>	Taxation and Administrative Fee Methods
<b>15</b>	Staffing & Budgets
<b>16</b>	Legal Authority
<b>17</b>	Survey Participants



# INTRODUCTION

Established in 1983, the National Association of Fundraising Ticket Manufacturers is a trade association of manufacturers of pull tabs, bingo paper and other supplies used by charities in their fundraising activities.

The members of NAFTM are committed to the promotion of charitable gaming as a profitable endeavor for charities to raise funds for their important activities and missions. NAFTM is dedicated to the continued improvement of the charitable gaming industry through the use of manufacturing and trade practices that meet or exceed governmental regulations. Effective regulation of charitable gaming is necessary for the health of the charitable gaming industry, and NAFTM supports and encourages effective government regulation.

NAFTM's mission includes the gathering of statistical and other information about the industry in an effort to supply the public, regulators, legislators and other interested parties with the best possible picture of charitable gaming. The information is published in an annual report, and this 2019 report reflects the most recent

information about the industry. The report should be a valuable tool for the many individuals and agencies that support efforts to improve charitable gaming in the United States.

Readers of the annual report will be able to find out how extensive charitable gaming is in the United States, and how much revenue is derived from the activity by charities. The number of licensees, taxation schemes, regulatory agency staffing, and law and regulation citations are contained in the report. The report also contains a list of contacts for those who require additional detail or elaboration.

NAFTM is grateful to the many agencies and individuals who supplied statistics and other information for this report. Thank you for your assistance in our effort to publish the most comprehensive report on charitable gaming in North America.



# MEMBERSHIP



## AMERICAN GAMES

504 34th Ave.  
Council Bluffs, IA 51501

☎ 712.366.9553 / 800.872.2637  
☎ 712.366.5017

💻 [americangamesinc.com](http://americangamesinc.com)  
✉ [sales.info@amgam.net](mailto:sales.info@amgam.net)



## ARROW GAMES + BAZAAR & NOVELTY

9515 Montrose Rd., Unit 2  
Niagara Falls, ON L0S 1K0, Canada

☎ 905.354.7300 / 877.983.7300  
☎ 905.354.9935 / 877.983.7301

💻 [arrowgames.com](http://arrowgames.com)  
✉ [sales@arrowgames.com](mailto:sales@arrowgames.com)



## ARROW INTERNATIONAL, INC.

9900 Clinton Rd.  
Cleveland, OH 44144

☎ 216.961.3500 / 800.321.0757  
☎ 216.634.7186

💻 [arrowinternational.com](http://arrowinternational.com)  
✉ [sales@arrowinternational.com](mailto:sales@arrowinternational.com)



## BINGO KING + TRADE PRODUCTS

2807 Lincoln Way  
Lynnwood, WA 98087

☎ 425.745.3700 / 800.527.3891  
☎ 425.743.5224 / 800.678.8996

💻 [bingoking.com](http://bingoking.com)  
✉ [sales@bingoking.com](mailto:sales@bingoking.com)



## CAPITAL GAME MANUFACTURING

9900 Clinton Rd.  
Cleveland, OH 44144



## INTERNATIONAL GAMCO

9335 North 48th St.  
Omaha, NE 68152

☎ 800.524.2626  
☎ 402.571.7941

💻 [intlgamco.com](http://intlgamco.com)



## SPECIALTY MANUFACTURING

2807 Lincoln Way  
Lynnwood, WA 98087

☎ 425.407.1475 / 800.240.5223  
☎ 425.407.1488

💻 [specialtypulltabs.com](http://specialtypulltabs.com)  
✉ [sales@specialtypulltabs.com](mailto:sales@specialtypulltabs.com)



# LETTER FROM THE PRESIDENT

The first NAFTM Annual Report on Charity Gaming was issued in 1987. It wasn't fancy or glossy, but it contained the first ever compilation of charity gaming statistics for the United States and Canada. NAFTM has published an Annual Report for every year since 1987, culminating in this year's report for 2019. Over the years, the NAFTM Annual Report has been the single most often used resource for charity gaming statistics. Used by regulators, legislatures, and the media, the NAFTM Annual Report has become synonymous with Charity Gaming. The 2019 Annual Report, like all others before it, provides a picture of the charity gaming activity in each state providing data. Gross receipts, types of games, regulatory oversight, taxes and fees are all detailed in the report. But the most important piece of information in the Annual Report, this year and every year, is the amount of money devoted to charity. In 2019, like previous years, hundreds of millions of dollars were raised by non-profit groups across the country to support charitable and community causes, emergency and fire departments, veterans, children, education, and athletics. No table or chart can measure the impact charity gaming has on the lives of all of us. Hidden behind the statistics are the scholarships, buildings, equipment service providers and communities that benefit daily from charity gaming revenue. Charity gaming often fills the gaps when government and private dollars are not available. I mention this for two reasons. First, as someone who has been involved in charity gaming for all of those 34 years, I have witnessed the many changes that have occurred. Bingo hard cards, once the norm, have been replaced by paper sheets and electronic devices. Raffles can be found in major league sports stadiums, and pull tabs can be played electronically on hand-held tablets. Most of these innovations would not have been thought possible in 1987, yet now,

are mainstream. Since 1987 we have also seen a massive explosion in other forms of gaming. Today casinos exist in almost every state as do lotteries. Sports betting and on-line gaming are on the agendas of multiple legislatures. The gambling landscape looks radically different than it did in 1987. But for charity gaming, there has been one constant: the money raised continues to go to charity and millions of people all across American are its beneficiaries. I hope that will never change.

The second reason is that this is the last NAFTM Annual Report on Charity Gaming that will be published. In recent years it has become increasingly difficult to obtain the necessary information to publish the report. Although some information is available on public agency websites, without consistent data across all states, it is impossible to draw an accurate picture of charity gaming. We greatly appreciate the states that provided information this year, but as charity gaming is legal in 47 states and the District of Columbia, the limited data we were able to obtain is just not sufficient. We intend to keep the NAFTM Annual Reports on our website, at least until the end of the year.

We want to thank every person and agency that helped us complete our Annual Reports these past 34 years. Without your support, we would not have succeeded. While it is impossible to name everyone who contributed to the creation of the reports, we want you all to know that your dedication, creativity and persistence is greatly appreciated.

Sincerely,



Emile S. Bourgoyne, President



# TERMINOLOGY

## BINGO

“Bingo!” has become such a familiar term it extends beyond bingo hall doors into a phrase of excitement used around the world. Still the traditional way in which game participants express winning in a bingo game, it is also used to express surprise or sudden satisfaction.

The game itself has been around for centuries, its most recent origins being traced to 16th century Italy. Originally called “beano” in the nineteenth and early twentieth centuries, it became a short linguistic hop to term the game “bingo.” “Bingo” is now generally universally understood to describe a game in which participants compete against each other for prizes to be awarded on the basis of designated numbers or symbols on a bingo card that conform to numbers or symbols selected at random.

## ELECTRONIC BINGO CARD MINDER

An electronic bingo card minder is an electronic or computerized device that is used by a player to monitor bingo cards at an organization's approved bingo occasion. A bingo card minder provides a means for a player to input or monitor bingo numbers as they are called; compares the bingo numbers against the bingo cards stored in the memory of the device; and identifies any winning bingo patterns. Electronic bingo card minders allow players to monitor multiple bingo cards at one time, although the total number of permitted cards is usually limited by statute or regulation. About 80% of all jurisdictions permitting bingo allow the use of bingo card minders.

## ELECTRONIC AND LINKED BINGO

Electronic and/or linked bingo is an electronic gaming system that allows players to play bingo against each other within a single site or among a state. Play may occur on table top devices or hand-held units. Linked bingo may also be played on paper cards with a single ball call transmitted to multiple sites.

Pull tabs are an integral part of the game of bingo and in other charitable fundraising efforts.

Officially, a “pull tab” is a folded or banded ticket, or a card with perforated tabs on one side, usually made of paper products, the face of which is covered or hidden to conceal numbers, symbols or letters. Some of the configurations of numbers, symbols or letters have been designated in advance as prize winners. Game participants open the tickets or perforated tabs and compare the configurations with game information sheets called “flares” to determine whether a particular ticket or pull tab is a winner.

The history of pull tabs is not nearly as extensive as that of bingo. Pull tabs emerged in the 1970s as a popular fundraising tool for charities and found easy acceptance in bingo games. They spread to other locations, such as fraternal clubs, service clubs and veterans’ organizations and in several states and provinces, into taverns.

By any other term, pull tabs are fun to play and have proven to be profitable for charities. They are also called Popp-Opens, break open tickets, charity game cards, lucky seven, Nevada tickets, bowl games, jar tickets, bell jars, cherry bells, pickle cards and instant bingo in various regions in the United States & Canada.

## ELECTRONIC PULL TAB DEVICE

An electronic pull tab device is a hand-held, stand-alone or linked device that allows a player to play electronic representations of pull tab tickets from a finite deal where some of the tickets have been predetermined by the manufacturer as prize winners. Some jurisdictions require an electronic pull tab device to dispense a ticket or voucher, while others permit the player to redeem credits that have accumulated on the device. All states prohibit an electronic pull tab device from mimicking the play of a slot machine. Currently, nine states permit the use of electronic pull tab devices.

## PULL TABS



# TERMINOLOGY

## OTHER TERMS USED IN THIS REPORT:

### GROSS RECEIPTS

The total amount of money spent on a charity game by the players. In a bingo game, it is the total amount wagered through the purchase of bingo supplies, as well as any admission fees. Pull tab games use the term to describe the total amount of money wagered through the purchase of all the pull tab tickets.

### PRIZE PAYOUT PERCENTAGE

The amount of prizes paid out to players as a percentage of the gross receipts.

### ADJUSTED GROSS RECEIPTS

The total amount of money earned from a game after all prizes have been paid out to players. Also referred to as *Gross Profit*.

### EXPENSES

The direct costs incurred by a licensed charity to hold a gaming event, including license fees, rent, supplies, equipment, advertising, security, or any other product or service directly related to the conduct of charity gaming.

### NET PROCEEDS

The total amount of money remaining after all administrative fees, approved expenses, and applicable taxes have been deducted from the adjusted gross receipts. Net proceeds are available for charities to spend on philanthropic activity and/or individual programs.





# REPORTING PERIODS

2018	2019	2020
	ALASKA	01.01.19 - 12.31.19
	COLORADO	01.01.19 - 12.31.19
	IDAHO	10.16.18 - 10.15.19
INDIANA	07.01.18 - 06.30.19	
	KENTUCKY	01.01.19 - 12.31.19
LOUISIANA	07.01.18 - 06.30.19	
	MICHIGAN	10.01.18 - 09.30.19
	MINNESOTA	07.01.19 - 06.30.20
	MISSOURI	07.01.19 - 06.30.20
NEBRASKA	07.01.18 - 06.30.19	
	NEW YORK	01.01.19 - 12.31.19
	NEW YORK	01.01.19 - 12.31.19
	NEW YORK	01.01.19 - 12.31.19
WASHINGTON	07.01.17 - 06.30.20	



# GAMES PLAYED

STATE	BINGO	ELECTRONIC BINGO	PULL TABS	PROGRESSIVE PULL TABS	SEAL CARDS	JAR TICKETS	RAFFLES	LAST SALE	CASINO NIGHTS	LICENSEES
Alaska	•		•		•		•	•		1114
Colorado	•		•	•	•		•	•		1123
Idaho	•						•			183
Indiana	•		•	•	•		•	•	•	2766
Kentucky	•		•	•	•	•	•	•	•	1502
Louisiana	•	•	•	•		•	•	•	•	486
Massachusetts	•		•				•	•	•	108
Michigan	•	•	•	•	•	•	•	•	•	n/a
Minnesota	•	•	•	•	•	•	•	•		1144
Missouri	•		•		•	•	•	•		207
Nebraska	•		•	•	•	•	•	•		780
New York	•		•	•	•	•	•	•	•	703
Pennsylvania	•		•					•		n/a
Texas	•		•	•	•	•		•		1019
Virginia	•	•	•	•		•	•	•		252
Washington	•		•			•	•	•	•	6161

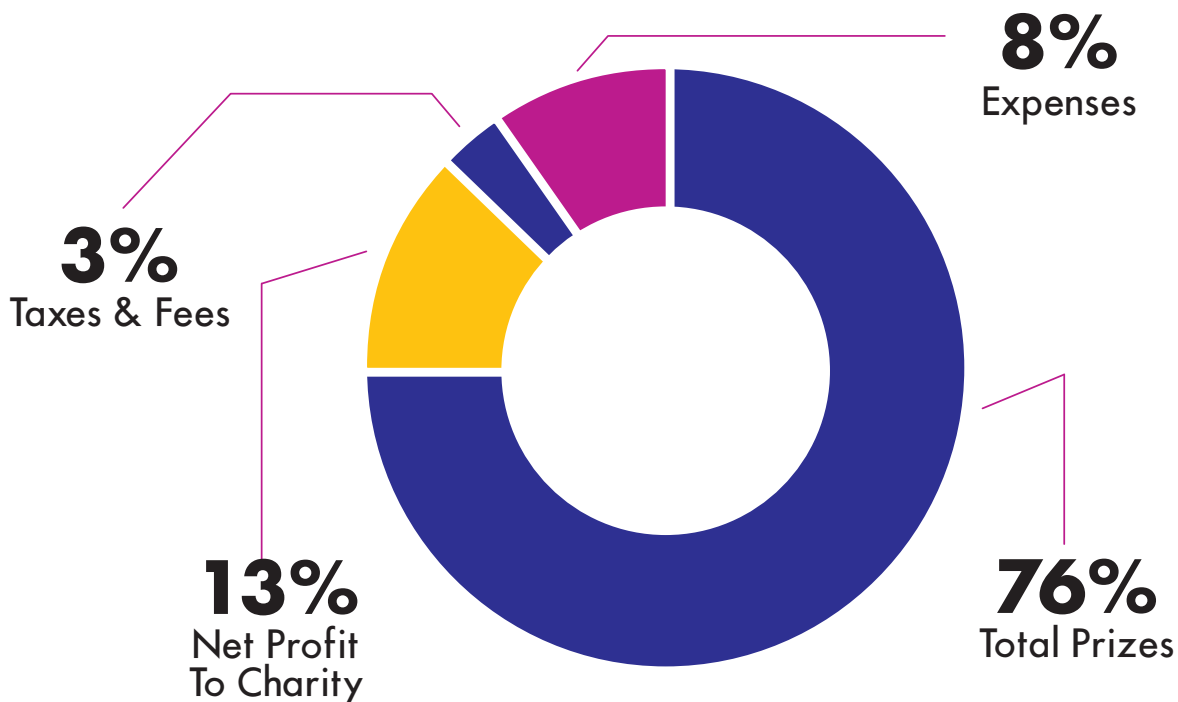


# GROSS RECEIPTS

STATE	BINGO	PULL TABS	RAFFLES	OTHER	TOTAL GROSS RECEIPTS	TOTAL NET PROCEEDS
Alaska	64,427,187	57,188,800	14,804,049	3,178,462	385,226,086	36,620,874
Colorado	38,442,893	60,926,687	30,327,976	n/a	129,967,556	28,411,935
Idaho	3,211,959	n/a	6,967,134	n/a	10,179,093	5,696,918
Indiana	49,433,872	317,253,707	46,103,960	24,137,696	436,929,235	74,083,330
Kentucky	55,440,860	406,114,560	18,614,253	7,857,050	489,762,859	47,390,171
Louisiana	45,713,800	7,188,800	3,206,900	9,277,500	115,387,000	33,913,500
Massachusetts	22,220,000	12,200,000	21,400,000	80,256	55,900,000	15,447,013
Michigan	54,895,209	143,649,735	85,043,775	n/a	283,588,719	61,365,603
Minnesota	76,351,000	1,967,700,000	11,241,000	26,762,000	2,082,200,000	314,889,000
Missouri	24,101,504	31,952,550	n/a	n/a	56,054,054	12,612,162
Nebraska	\$5,406,209	16,654,331	8,339,876	264,418,589	294,819,005	24,809,993
New York	19,086,709	219,351,263	3,273,459	157,230	241,868,661	39,705,342
Pennsylvania	n/a	n/a	n/a	n/a	n/a	n/a
Texas	\$346,874,628	506,269,449	n/a	n/a	853,144,077	30,460,676
Virginia	81,424,436	155,097,866	13,577,384	n/a	250,099,686	26,462,068
Washington	17,554,693	28,454,822	13,648,387	9,003,543	68,758,029	n/a



# AVERAGE DISTRIBUTION OF DOLLARS RAISED



## TOP 10 STATES

### GROSS RECEIPTS

STATE	TOTAL GROSS RECEIPTS
Minnesota	2,082,200,000
Texas	853,144,077
Kentucky	489,762,859
Indiana	436,929,235
Alaska	385,226,086
Nebraska	294,819,005
Michigan	283,588,719
Virginia	250,099,686
New York	241,868,661
Colorado	129,967,556

### NET PROCEEDS

STATE	TOTAL NET RECEIPTS
Minnesota	314,889,000
Texas	74,083,330
Kentucky	61,365,603
Indiana	47,390,171
Alaska	39,705,342
Nebraska	36,620,874
Michigan	33,913,500
Virginia	30,460,676
New York	28,411,935
Colorado	26,462,068

Top ten based on available reported statistics.



## FEES & TAXES

STATE	LICENSE FEES	ADMINISTRATIVE FEES	TAXES	TOTAL
Alaska	117,365	396,156	1,805,691	2,319,212
Colorado	145,900	708,035	N/A	853,935
Idaho	31,850	N/A	N/A	31,850
Indiana	4,162,442	N/A	N/A	4,162,442
Kentucky	118,000	9,095,587	N/A	9,213,587
Louisiana	N/A	N/A	865,900	865,900
Massachusetts	N/A	N/A	1,115,827	1,115,827
Michigan	831,530	N/A	10,030,493	10,862,023
Minnesota	1,854,195	2,907,711	78,300,000	82,712,000
Missouri	25,470	N/A	1,186,556	1,212,026
Nebraska	144,280	N/A	6,128,701	6,272,981
New York	2,771,371	N/A	N/A	5,484,806
Pennsylvania	N/A	N/A	N/A	N/A
Texas	629,169	31,201,536	N/A	31,830,705
Virginia	85,500	2,289,325	N/A	2,374,825
Washington	1,034,110	Varies by type	951,785	1,985,985

Explanation – Fees and Taxes: States and provinces use widely varying methods to assess fees and taxes for the costs of government to regulate charitable gaming and other government programs. The term "fee" is not only used to describe the amount of money charities and suppliers pay for a license to engage in charitable gaming activities, it is also used to encompass "administrative fees" calculated in some jurisdictions as a percentage of various amounts, much like a "tax." The widely varying practices have led to confusion in attempting to calculate meaningful comparisons. Reporting jurisdictions react differently when confronted with questions pertaining to "fees."



# TAXTION & ADMINISTRATIVE FEE METHODS

STATE	BINGO	PULL TABS	RAFFLES	OTHER
Alaska	0	3% of Ideal Net	0	0
Colorado	n/a	n/a	n/a	n/a
Idaho	n/a	n/a	n/a	n/a
Indiana	N/A	N/A	N/A	N/A
Kentucky	n/a	n/a	n/a	n/a
Louisiana	5% for paper, 8% for paperless handhelds	3% of Ideal net (Net profit less cost)	N/A	5% of miscellaneous sales
Massachusetts	5% gross	n/a	n/a	5% gross
Michigan	n/a	40% of Net Profit from each deal	n/a	n/a
Minnesota	8.5% gross less prizes	9%-36% gross less prizes (graduated scale)	8.5% gross less prizes	8.5%-36% depending on games and volume
Missouri	.002 face value	2% gross	n/a	n/a
Nebraska	3% gross receipts	10% definite profit	2% gross receipts	2% gross receipts
New York	n/a	n/a	n/a	n/a
Pennsylvania	n/a	n/a	n/a	n/a
Texas	n/a	n/a	n/a	n/a
Virginia				
Washington	Varies by local jurisdiction	Varies by local jurisdiction	Varies by local jurisdiction	Varies by local jurisdiction



# STAFFING & BUDGETS

STATE	TOTAL STAFF	AGENCY BUDGET	SOURCE OF AGENCY BUDGET
Alaska	3	505,000	
Colorado	3	\$306,795	Administrative/regulatory fees
Idaho	0.7	\$65,782	Licensing Fees/Other
Indiana	17	1,647,932	Licensing Fees/Other
Kentucky	28	\$9,095,587	Administrative/regulatory fees
Louisiana	20	2,198,500	Administrative/regulatory fees/ Licensing Fees/Other
Massachusetts	NA	NA	Other
Michigan	18	10,200,000	Administrative/regulatory fees/ Licensing Fees
Minnesota	30	\$3,472,000	Administrative/regulatory fees/ Licensing Fees
Missouri	NA	NA	Other
Nebraska	NA	\$1,481,827	Licensing Fees/Other
New York	NA	NA	
Pennsylvania	2	NA	
Texas	NA	NA	Administrative/regulatory fees/Appropriation
Virginia			
Washington	NA	We do not budget	Administrative/regulatory fees/ Licensing Fees



# LEGAL AUTHORITY

STATE	STATUTORY AUTHORITY
Alaska	Alaska Statute (AS) 05.15 and Alaska Administrative Code (AAC) 15.160
Colorado	Colorado Constitution, Article XVIII, Section 2; CRS Title 24, Article 21, Part 6; 8 CCR 1505-2
Idaho	Idaho Code Title 67, Ch 77; IDAPA 52
Indiana	Indiana Code 4-32.3 & Indiana Administrative Code Title 68 Article 21
Kentucky	KRS Ch. 238; KAR Title 820
Louisiana	LA Revised Statutes, Title 4:701 et seq and LA Administrative Code, Title 42:1701 et seq
Massachusetts	Sec. 38, Ch. 10 General Laws; Sec. 39A, Ch. 10
Michigan	Act 382 of the Public Acts of 1972, as amended
Minnesota	Minn. Stat. Ch. 349; Minn. Stat. 297E; Minn. Rule 7861-7864
Missouri	RSMO 313; 11 CSR 45-30
Nebraska	Title 9, Articles 1- 4, and 6; Reg-35-100-400 and 600
New York	EXC Art. 19-B; GMU Art. 14-H; GMU Art. 9-A; Parts 4600-4831.
Pennsylvania	Liquor Control Enforcement
Texas	Tx. Occ. Code Section 2001; Tx Admin. Code Ch. 402
Virginia	Article 1.1:1. Charitable Gaming Statutes and 11VAC15-40 Charitable Gaming Regulations
Washington	RCW 9.46





# SURVEY PARTICIPANTS

## **Alaska**

Katrina Mitchell  
Robert B Atwood Bldg.  
550 W. 7th Ave, Suite 500  
Anchorage, AK 99501-3556  
907.269.6620

## **Colorado**

Jena Griswold  
Colorado Secretary of State  
1700 Broadway, Ste 200  
Denver, CO 80290  
303.894.2200  
sos.state.co.us

## **Connecticut**

Michelle H. Seagull  
Connecticut Department of  
Consumer Protection  
450 Columbus Boulevard, Suite 901  
Hartford, CT 6103  
860.713.6321  
portal.ct.gov

## **Georgia**

Georgia Bureau of Investigations  
Bingo Coordinator  
3121 Panthersville Road  
Decatur, GA 30034  
404.244.2600

## **Idaho**

Jeffrey C. Anderson  
Idaho Lottery/Charitable Gaming  
Division  
1199 Shoreline Lane  
Boise, ID 8370  
208.334.2277  
idaholottery.com

## **Indiana**

Sara Gonso Tait  
Executive Director  
Indiana Gaming Commission  
101 W Washington St.  
East Tower, Suite 1600  
Indianapolis, IN 46204  
317.233.0046  
www.in.gov/igc

## **Kentucky**

Ambrose Wilson VI  
Department of Charitable Gaming  
Mayo-Underwood Bldg.  
500 Metro St. 2NW24  
Frankfort, KY 40601  
502.573.5528  
www.dcg.ky.gov

## **Louisiana**

Michael Legendre  
Louisiana Department of Revenue /  
Office of Charitable Gaming  
P.O. Box 98502  
Baton Rouge, LA 70884  
225.925.1835  
www.ocg.louisiana.gov

## **Massachusetts**

Michael Sweeney  
Massachusetts Lottery  
60 Columbian Street  
Braintree, MA 2184  
781.849.5555  
www.masslottery.com

## **Michigan**

Lorrie Dundon  
Charitable Gaming Division  
101 E Hillsdale St  
Lansing, MI 48933  
517.335.5780  
michigan.gov/cg

## **Minnesota**

Matt Gettman  
Executive Director  
Gambling Control Board  
Suite 300 South  
1711 W. Country Road B  
Roseville, MN 55113  
651.539.1900  
mn.gov/gcb

## **Missouri**

David Grothaus  
Director of Charitable Gaming  
Missouri Gaming Commission  
P.O. Box 1847  
Jefferson City, MO 65102  
573.526.5370  
mgc.dps.mo.gov

## **Nebraska**

Brian Rocky  
Director of Lottery & Charitable Gaming  
1800 O St Suite 101  
Lincoln, NE 68509  
402-471-5937

## **New York**

Stacy Harvey  
Director  
Division of Charitable Gaming  
NY State Gaming Commission  
1 Broadway Center  
Schenectady, NY 12301  
518.388.0195  
gaming.ny.gov



# SURVEY PARTICIPANTS

## **New Hampshire**

Valerie King  
Racing & Charitable Gaming Commission  
57 Regional Dr., Unit 3  
Concord, NH 03301  
(603) 271-2158  
[www.racing.nh.gov](http://www.racing.nh.gov)

## **New Jersey**

Scott T. Jenkins  
Legalized Games of Chance  
Control Commission  
124 Halsey Street  
Newark, NJ 07101  
(973) 273-8000  
[www.state.nj.us/ca.lgccc](http://www.state.nj.us/ca.lgccc)

## **New York**

Robert Williams  
Acting Executive Director  
State Gaming Commission  
P.O. Box 7500  
Schenectady, NY 12301  
(518) 395-5400  
[www.gaming.ny.gov](http://www.gaming.ny.gov)

## **North Dakota**

Deb McDaniel  
Director, Gaming Division  
Office of Attorney General  
600 E Boulevard Ave., Dept.125  
Bismarck, ND 58505  
(701) 328-4848  
[www.ag.nd.gov](http://www.ag.nd.gov)

## **Pennsylvania**

Tim Young  
Director  
Department of Revenue  
Strawberry Square, 4th and Walnut  
Harrisburg, PA 17128  
(717) 787-8275  
[www.revenue.state.pa.us](http://www.revenue.state.pa.us)

## **South Dakota**

Michael S. Houdyshell  
Department of Revenue  
445 E Capitol Ave.  
Pierre, SD 57501  
(605) 773-3311  
[www.dor.sd.gov](http://www.dor.sd.gov)

## **Texas**

Texas Lottery Commission  
Charitable Bingo Operations Division  
P.O. Box 16630  
Austin, TX 78761  
(800) 246-4677  
[txbingo.org](http://txbingo.org)

## **Virginia**

Matthew Lohr  
Commissioner  
Department of Agriculture & Consumer  
Services, Division of Consumer Protection  
Office of Charitable & Regulatory Programs  
102 Governor Street, Lower Level  
Richmond, VA 23219  
(804) 371-0495  
[www.vdacs.virginia.gov](http://www.vdacs.virginia.gov)

## **Washington**

Dave Trujillo  
Director  
State Gambling Commission  
P.O. Box 42400  
Olympia, WA 98504  
(360) 486-3440  
[www.wsgc.wa.gov](http://www.wsgc.wa.gov)

## **Washington, D.C.**

Buddy Roogow  
Executive Director  
Lottery & Charitable Games Control Board  
2101 Martin Luther King Jr. Ave.  
S.E. Washington, D.C. 20020  
(202) 645-8000  
[www.dclottery.com](http://www.dclottery.com)





